

#### BEXAR COUNTY COMMISSIONERS COURT

Tuesday, December 13, 2022

Consideration and Appropriate Action Regarding Bexar County Hospital District d/b/a University Health's Consolidated Operating, Debt Service and Capital Budgets for Fiscal Year 2023

#### **Key Assumptions:**

Improving quality, safety and outcomes, improving the patient experience, improving efficiencies, and improving access to care, are the guiding principles University Health uses during its budget planning process. We collectively refer to these principles as the Triple Aim Plus. The consolidated 2023 budget incorporates many known or expected challenges for 2023. These include supply chain issues, inflation, labor shortages, and changes in Medicaid supplemental funding. To address these issues, University Health continues to improve operational efficiency and reduce expenses wherever possible without sacrificing quality of care.

# **Inflation Impacts:**

Inflation on wages, supplies, and many purchased services has a substantial impact University Health and other health care systems across the country. This inflationary environment is squeezing margins as costs are increasing faster than payer reimbursements. Governmental payers such as Medicare and Medicaid have processes for increasing payment rates but these processes can take years to catch up to quickly escalating expenses. Commercial insurance companies have multi-year contracts with health care providers but annual contractual escalators built-in to those agreements are inadequate to address the current inflationary environment for wages and supplies. Health care providers will be under financial stress until payment rates catch up to current expense levels.

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#### Impact of the Public Health Emergency (PHE):

University Health received no CARES Act funding in FY2022. However, it projects continued federal assistance in the Medicaid Federal/State match formula, i.e., the "enhanced FMAP" through March 31, 2023. The enhanced FMAP formula reduces University Health's intergovernmental transfer (IGT) expense for its federally funded Medicaid programs. The value of the enhanced FMAP to University Health in 2022 was \$29 million. This PHE benefit through March 31, 2023 is \$7 million.

#### **Supplemental Medicaid Funding Programs:**

Supplemental Payments are additional Medicaid payments to healthcare providers that are separate from and in addition to "base Medicaid payments". The payments are typically made lump sum to University Health. University Health estimates Medicaid supplemental funding for 2023 as follows:

#### a. The Texas' Uncompensated Care (UC) Program:

On January 15, 2021, Texas received Federal approval for the *Texas Healthcare Transformation and Quality Improvement 1115 Demonstration Waiver* through September 30, 2030. The waiver allows the state to expand Medicaid managed care while preserving hospital funding, provides incentive payments for health care improvements and directs more funding to hospitals that serve large numbers of uninsured patients. The source of Texas' Uncompensated Care (UC) funding is the Waiver. University Health estimates the UC funding benefit for 2023 as \$114.2 million, an increase of \$9.7 million over the 2022 funding level. The Waiver no longer funds the Delivery System Reform Incentive Program (DSRIP). The loss of the DSRIP program negatively impacted University Health's revenue by \$78 million in 2022. No legacy DSRIP funds are projected for 2023 and beyond.

# b. The Disproportionate Share Hospital (DSH) Program:

University Health receives Disproportionate Share Hospital (DSH) program supplemental payments. The DSH program provides payments to hospitals that serve a disproportionately large number of Medicaid and low-income patients. The estimated benefit from this program for 2023 is \$34.5 million, which is \$11 million less than the 2022 projection. The cut is a result of scheduled DSH reductions at the Federal level. The reductions will take effect in 2023 unless Congress delays the cuts.

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#### c. The Graduate Medical Education Program:

Parkland Health, Harris Health and University Health all have significant unfunded costs for Graduate Medical Education (GME). This program allows for partial reimbursement of those costs through the Medicaid program, provided the local public health system like University Health agrees to make the intergovernmental transfer (IGT) for the State. This program provided University Health with a net benefit of \$15 million in 2022. It is projected decrease to \$13.4 million in 2023 due to the loss of the enhanced FMAP benefit. The unreimbursed GME expense for 2023 is \$13 million, after the partial Medicaid GME program reimbursement.

#### d. The Hospital Augmented Reimbursement Program (HARP):

HARP is a new supplemental program approved for Federal Fiscal Year 2022. This program provides additional funding for public hospitals to help cover the loss of DSRIP by supplementing the cost for non-Managed Care Medicaid patients, sometimes called Fee-For-Service patients. The estimated benefit from this program for 2023 is \$30.8 million. Program revenue for 2022 is \$12.6 million more than estimated for 2023 because 2022 revenue includes retroactive payments for the last three months of 2021.

# **Directed Payment Programs (DPPs):**

Directed Payments are authorized under 42 CFR 438.6(c) which allow states to set parameters for Medicaid managed care spending to assist states in achieving their overall goal of delivery system and payment reform. Specifically, Texas directs Medicaid Managed Care Organizations (MCOs) to make certain payments to healthcare providers, either through an adjustment to the monthly base capitation rates or through a separate payment term. These programs normally have quality metrics as a component of the payment calculation and funding helps offset the cost of treating managed Medicaid patients. In 2023, University Health estimates Medicaid Directed Payment Program funding as follows:

# a. The Network Access Improvement Program (NAIP):

NAIP, which is designated as a pass through program, is a lump sum payment that is passed through Managed Medicaid payers to participating providers. The NAIP program will provide \$36.4 million in benefit for 2023, which is \$5.9 million lower than in 2022 due to the loss of the enhanced FMAP.

- b. The Comprehensive Hospital Increase Reimbursement Program (CHIRP): The Comprehensive Hospital Increase Reimbursement Program (CHIRP) replaced the Uniform Hospital Rate Increase Program beginning September 1, 2021. CHIRP provides increased Medicaid payments to hospitals for inpatient and outpatient services provided to persons enrolled in STAR and STAR+PLUS. CHIRP funds are paid through two components of the managed care capitation rates. University Health qualifies for a the Uniform Hospital Rate Increase Payment component that provides a uniform rate increase payment that is based on a percentage of the Medicare gap (the difference between what Medicare is estimated to pay for the services and what Medicaid actually paid for the same services). The estimated benefit from this program for 2023 is \$38.4 million. Program revenue for 2022 is \$15.5 million more than estimated for 2023 because 2022 revenue includes retroactive payments for the last four months of 2021.
- c. <u>The Texas Incentives for Physicians and Professional Services (TIPPS)</u> The Texas Incentives for Physicians and Professional Services (TIPPS) is a program similar to CHIRP but is an add-on <u>for physician services</u> provided to managed Medicaid patients. The estimated benefit from this program for 2023 is \$5.1 million, which is \$0.4 million more than the 2022 projection.

# **Large Projects:**

There are a number of large projects with budget implications that staff and leadership will focus on during 2023.

- Construction on the Women's and Children's Hospital will be completed in the summer of 2023 with the planned opening in August. This project will continue to be a disruptor to the traffic and pedestrian flow at the hospital campus until opening. Additional resources have been committed to assure the safety of our patients, visitors and employees around the campus during the construction period including shuttle bus service and contracted ambassador personnel. Additional labor expense is included in the consolidated 2023 budget related to transitioning into the new space.
- Planning and design for two community hospitals, one in Northeast Bexar County and another in South Bexar County near Texas A&M-San Antonio begins in 2023. It is anticipated that preliminary site work will begin in the fourth quarter of 2023. Although these projects will require significant time

and effort from staff there will be minimal impact to the operating budget until the facilities come on line. Staff acquired \$300 million of bond funding in September 2022 to supplement the initial \$250 million in cash reserves that have been encumbered for the initial phase of the project.

- On October 11, 2022, Bexar County Commissioners Court awarded \$40 million in ARPA funding for the construction of two public health facilities in underserved areas of Bexar County. One facility will be located on University Health property near Texas A&M San Antonio and the other on land at I-10 east and East Houston Street. Similar to the community hospitals project, the public health facilities will be in the planning and design phase for most of 2023 and will have minimal impact to the 2023 operating budget.
- University Health will open a new dialysis facility in the Medical Center area in the spring of 2023. This clinic replaces a dialysis facility previously located in the Medical Center area but closed in 2019 due to the quality of the leased space. There are currently three other University Health Dialysis Clinics operating on the South, Southeast, and Southwest sides of San Antonio, this fourth clinic will serve patients that live closer to the Medical Center area where there is considerable demand for this service.
- Planned reduction in the use of contract and agency staff, which dramatically increased during the PHE. Investments in recruiting and retaining staff are included in the 2023 budget including an increase in the living wage to \$16.75 per hour, market adjustments for most of our direct patient care staff and enhancements to our education reimbursement program.
- Facilities improvements will continue with infrastructure repair and upgrades at existing locations, buildout of the new Women's Imaging Center, and planned opening of additional school based and regional clinic locations. Engineers are evaluating life safety repairs to the facade of the 1968 hospital tower. The "eyebrows" which are located under the windows are deteriorating and need to be removed or replaced.
- Expansion of the Specialty Pharmacy program is budgeted to significantly increase during 2023. This service provides high cost specialty drugs to patients with complex health conditions or cancer. The increase of pharmacy supply and staffing costs will be offset by additional pharmacy revenue.

• Community First Health Plans (Community First) is expecting a large increase in membership for its Health Exchange plan resulting from the assignment of new members from insurance companies leaving the Texas exchange market. Although the Public Health Emergency is scheduled to end in January, planned disenrollment in the State's Medicaid membership will take time to implement. The estimated impact will be over eight thousand new exchange members and over nine thousand Medicaid Star members. This increase in membership will drive an additional \$170 million in premium revenue.

There are also multiple ongoing operational and quality improvement initiatives that will impact the 2023 budget. While the goal of these projects is to improve quality, access, or the patient experience, staff anticipates a positive financial impact on operations due to better throughput, a reduction of expenses or revenue increases exceeding expenses. These initiatives include care transition improvements, expansion of the retail and specialty pharmacy services, continuing Emergency Department and University Hospital process improvements and many other smaller projects.

The table below details the summary information for the consolidated 2023 Operating, Debt Service, and Capital Budget for University Health.

Consolidated (Dollars in Millions)	2021 Audited	2022 Projected	2023 Budget	Variance from Projected	% Variance
Total Operating Revenue	\$2,459.4	\$2,738.6	\$2,955.8	\$217.2	7.9%
Total Operating Expense	\$2,119.8	\$2,486.8	\$2,828.9	\$342.1	13.8%
Operating Gain	\$339.7	\$251.8	\$126.9	(\$124.9)	(49.6%)
Nonoperating Revenue/(Expense):					
Depreciation/Amortization	(\$87.8)	(\$86.9)	(\$105.6)	(\$18.7)	(21.5%)
Other Non-operating	(\$0.0)	(\$14.4)	\$2.9	\$17.2	(119.9%)
Premium Deficiency Reserve	\$1.2	\$1.0	\$1.0	\$0.0	5.1%
Total Non-Operating Revenue	(\$86.6)	(\$100.3)	(\$101.7)	(\$1.4)	(1.4%)
Bottom Line excluding Debt Service	\$253.1	\$151.5	\$25.2	(\$126.3)	(83.4%)
Debt Service Revenue	\$75.2	\$69.2	\$87.5	\$18.3	26.4%
Debt Service	\$75.2	\$69.2	\$87.5	\$18.3	26.4%
Net Debt Service	\$0.0	\$0.0	\$0.0	\$0.0	0.0%
Capital Requirements	\$40.5	\$40.9	\$45.1	\$4.2	10.2%

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Additional detail on the budget is located in the attached Exhibits:

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Attachment 1 2023 Operating Budget - University Health
             2023 Consolidated University Health - Revenues and Expenses
Exhibit 1A
Exhibit 1B
             2023 University Health less Community First - Revenues and Expenses
Exhibit 1C
             2023 Community First - Revenues and Expenses
Exhibit 2
              2023 Activity and notes
Exhibit 3
              2023 Budget, Changes to Total Operating Revenue
Exhibit 4
              2023 Budget, Legislative Changes
Exhibit 5
              2023 Budget, Changes to Total Operating Expense
Exhibit 6
              2023 Budget, FTE Changes
Exhibit 7
              2023 Budget, Analysis of Tax Rate
Exhibit 8
              2023 Budget, Detail of Capital Request
Exhibit 9
              Summary of Real Estate Transactions in 2022
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#### **Changes in Utilization:**

Total discharges are projected to grow by 2.4% with 2.2% growth in adults and 4.8% in pediatrics. The primary driver for the increase in discharge volume relates to planned increases in deliveries and pediatric admissions. Outpatient ambulatory clinic volume is budgeted to increase by 10.8% over 2022-projected activity. The outpatient ambulatory volume increase relates to the hiring of additional providers by University Medicine Associates (UMA) and the new dialysis facility in the Medical Center.

# **Routine Capital:**

The Capital Committee, working with the area Vice Presidents, prioritized the 2023 capital request. The routine capital budget for 2023 is \$45.1 million, which is \$4.2 million higher than the 2022 routine capital budget. In prioritizing the capital needs for 2023, the Capital Committee met and focused on items that were considered as "Essential: Cannot Function Without," "Important: Necessary for Improvement," and "Proactive: Necessary to Avoid Problems." A summary of the capital by priority category is in the following table:

Exhibit 8 includes the detail of capital requests for the Clinical Services Division and the detail of the Community First Capital request of \$274 thousand is on page 31 of Attachment 1.

2023 Routine Capital Requirements									
Priority	Mandated (Regulatory Safety & Required Maintenance)		ority (Regulatory Safety & Replacement		Replace ment	Strategic (New Service / Expansion)		Grand Total	
Essential: Cannot Function Without	\$	8,081,312	\$	17,894,205	\$	1,189,359	\$	27,164,875	
Important: Necessary For Improvement	\$	1,293,395	\$	3,860,670	\$	2,413,396	\$	7,567,461	
Proactive: Necessary To Avoid Problems	\$	811,701	\$	9,321,709	\$	237,150	\$	10,370,560	
Total Clinical Services	\$	10,186,408	\$	31,076,584	\$	3,839,904	\$	45,102,896	

# **<u>Debt Service Requirement:</u>**

The required principal and interest payments on University Health's outstanding bonds due in 2023, is \$87.5 million. A Debt Service tax levy of \$87.5 million to cover payments due in 2023, was approved by Commissioners Court on September 6, 2022.

Debt Service							
Dollars in millions	II .	2022 ojected	2023	Budget		ariance from ojected	% Variance
Debt Service I&S Tax Funds	\$	69.2	\$	87.5	\$	18.3	26.4%
Debt Service Payment Net Debt Service Revenue	\$ \$	69.2	\$	87.5	\$ \$	18.3	26.4% 0.0%

To ensure the ongoing financial strength of University Health, we will focus on the following items:

- Continue to improve operating efficiencies
- Grow activity in strategic service lines
- Control operating expenses
- Improve patient quality and safety scores
- Actively pursue new Federal and State funding sources

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#### **Recommendation:**

The Board of Managers, at its meeting on November 15, 2022, reviewed and recommended for approval by Commissioners Court the Operating, Debt Service and Capital Budgets for University Health for Fiscal Year 2023. Consideration by the Court is scheduled for December 13, 2022.

Reed Hurley
Edward Banos
Executive Vice President/
Chief Financial Officer
Edward Banos
Executive Vice President/
Chief Operating Officer

George B. Hernández, Jr. President/Chief Executive Officer



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Tuesday, December 13, 2022

# George B. Hernández, Jr., President/CEO Reed Hurley, CFO



# University Health Consolidated, Operating, Debt Service, and Capital Budgets For Fiscal Year 2023

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# University Health Consolidated 2023 Budget Summary

#### **Strategic Vision**

University Health continues to pursue its strategic vision to be the premier health system in South Texas, committed to delivering patient-centered, culturally competent and high quality healthcare, based on a strong foundation of outcomes-based research and innovative teaching. This vision serves to guide decision making and operational execution. The 2023 Budget was developed with this strategic vision in mind. University Health is consistently recognized as a leader in advanced treatment options, new technologies and clinical research. University Health is also among an elite group (est. 6%) of U.S. hospitals to earn Magnet designation – the gold standard in nursing care. Consumer trust and preference for University Hospital has grown significantly in recent years. University Health continues to perform well in consumer preference surveys conducted by third party research groups. This includes unaided brand awareness among potential patients, as well as overall brand image and preference indicators. University Health continues to be the "Most preferred hospital for all health needs" in the highly regarded NRC Market Insights Consumer Study and has the highest "Best image/reputation" score in the market.

#### Triple-Aim Plus

The Triple-Aim *Plus* concept continues to be the guiding principles of how University Health executes its strategy to serve the community. University Health continues to be successful in executing the aims of:

- Improving quality, safety and outcomes
- Improving the patient experience
- Improving efficiencies
- Improving access to care

These principles are the foundation of healthcare transformation and all initiatives pursued are developed in the spirit of transforming care using the Triple Aim *Plus* goals.

#### Major Impacts to the 2023 Budget

- University Health and health care systems across the country are being impacted by inflation on wages, supplies, and many purchased services. This inflationary environment is squeezing margins as costs are increasing faster than reimbursements. Governmental payers such as Medicare and Medicaid have processes for increasing payment rates but these processes can take years to catch up to quickly escalating expenses. Commercial insurance companies have multi-year contracts with health care providers like University Health which normally have annual escalators in the three percent range. Health care providers will be under financial stress until payment rates catch up to current expense levels.
- The expected end of the Public Health Emergency (PHE) will impact University Health's Consolidated 2023 Budget. University Health received no CARES Act funding in FY2022. However, it projects continued federal assistance in the Medicaid Federal/State match formula, i.e., the "enhanced FMAP" through March 31, 2023. The enhanced FMAP formula reduces University Health's intergovernmental transfer (IGT) expense for its federally funded Medicaid programs. The value of the enhanced FMAP to University Health in 2022 was \$29 million. This PHE benefit is projected to be about \$7 million in 2023.
- Planned investments in recruiting and retaining staff are included in the 2023 budget, including market adjustments for clinical staff which went into effect in September 2022. Staff budgeted an increase to the living wage from \$15/hour to \$16.75/hour which will go into effect in November of 2022. Additional funds for market increases are included in the consolidated 2023 Operating Budget and will be implemented over the year as needed to recruit and retain staff.
- Specialty Pharmacy program, a service that provides high cost, specialty drugs to patients experiencing chronic illness, began in 2021. This program is growing rapidly and with the maturation of the Meds-to-Beds service, Pharmacy supply and staffing expense are growing in Budget 2023. The increased costs will be offset by increased patient revenue from insured populations.
- The Hospital at Home program is projected to grow to an average daily census of 16 patients, freeing up additional bed capacity at University Hospital by providing high quality inpatient care in the patient's home.
- Resource investment to improve and upgrade existing buildings, equipment, and software will be a focus in 2023, as University Health continues pursuit of being the preferred health system in the community.

• Community First Health Plans, Inc., (Community First) is expecting a large increase in membership in the Health Exchange plan due to several insurance companies leaving the Texas exchange market. Although the Public Health Emergency is scheduled to end in January, planned dis-enrollments in the State's Medicaid membership will take time to implement. The estimated impact will be over eight thousand new exchange members and over nine thousand Medicaid Star members. This increase in membership will drive an additional \$170 million in premium revenue.

#### **Capital Budget Projects**

Funded Projects that will impact operations and the 2023 Budget:

- The Women's and Children's Hospital project will be completed and is planned to open in August 2023, additional staff are budgeted as well as staff time for training and transitioning into the new space. Slight growth is projected for Women's and Children's service lines for 2023 related to opening the new facility. Staff expect more significant volume increases into 2024 and beyond as services mature into the additional available capacity.
- Facilities improvements will continue with infrastructure repair and upgrades at existing locations, buildout of the new Women's Imaging Center, and planned opening of additional school based and regional clinic locations.
- University Health went live with the EPIC electronic health record (EHR) on July 11, 2020. Continued optimization of the system and operational workflows are continuing throughout 2023.

# Operational Improvements – Working in conjunction with UT Physicians

- Emergency Room throughput and efficiency: Power UP
- Inpatient Care Transitions: Power Through
- Clinical Documentation improvements
- Maintain and improve patient satisfaction
- Length of stay reductions
- Improvement in quality metrics
- Employee engagement and satisfaction
- Implement strategic tactics to fulfill projected activity by:
  - o Focusing on key service lines
    - Children's Health and neonatal care
    - Women's Health Services including perinatal
    - Trauma
    - Transplant

- Cardiovascular
- Neurosciences
- Oncology
- o Enhance marketing, outreach and referral development
- Executing planned clinical integration and physician alignment initiatives with key service line physicians
- Enhance human capital through recognition programs and continuous learning
- Produce positive financial results to fund capital improvements

## **2023 Consolidated Budget Summary**

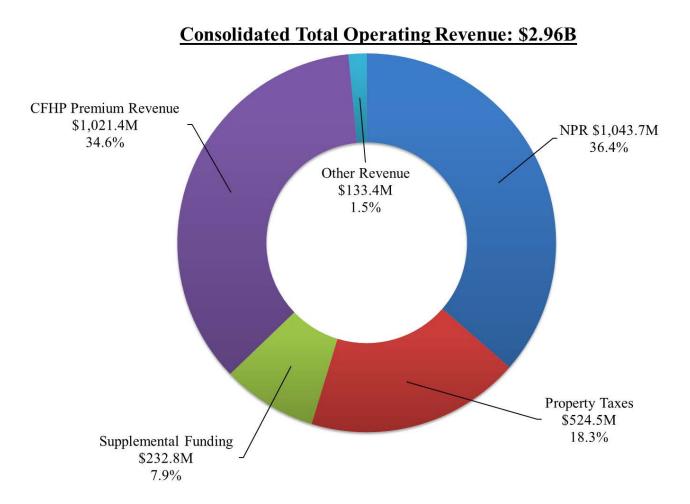
The table below is a summary of the 2023 Consolidated Budget and a comparison to Projected 2022.

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Total Operating Revenue	\$2,459.4	\$2,738.6	\$2,955.8	\$217.2	7.9%
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Operating Gain	\$339.7	\$251.8	\$126.9	(\$124.9)	(49.6%)
Nonoperating Revenue/(Expense):					
Depreciation/Amortization	(\$87.8)	(\$86.9)	(\$105.6)	(\$18.7)	(21.5%)
Other Non-operating	(\$0.0)	(\$14.4)	\$2.9	\$17.2	(119.9%)
Premium Deficiency Reserve	\$1.2	\$1.0	\$1.0	\$0.0	5.1%
Total Non-Operating Revenue	(\$86.6)	(\$100.3)	(\$101.7)	(\$1.4)	(1.4%)
Bottom Line excluding Debt Service	\$253.1	\$151.5	\$25.2	(\$126.3)	(83.4%)
Debt Service Revenue	\$75.2	\$69.2	\$87.5	\$18.3	26.4%
Debt Service	\$75.2	\$69.2	\$87.5	\$18.3	26.4%
Net Debt Service	\$0.0	\$0.0	\$0.0	\$0.0	0.0%
Capital Requirements	\$40.5	\$40.9	\$45.1	\$4.2	10.2%

- University Health's Consolidated 2023 Budget (Exhibit 1A) reflects a gain from operations of \$126.9 million and a bottom line gain of \$25.2 million after including non-operating income/(expense) of (\$101.7) million.
- University Health less Community First, the Clinical Services Division (Exhibit 1B) reflects a \$115.1 million gain from operations and a bottom line gain of \$12.4 million after including depreciation expense of \$105.1 million and \$2.4 million of non-operating revenue.

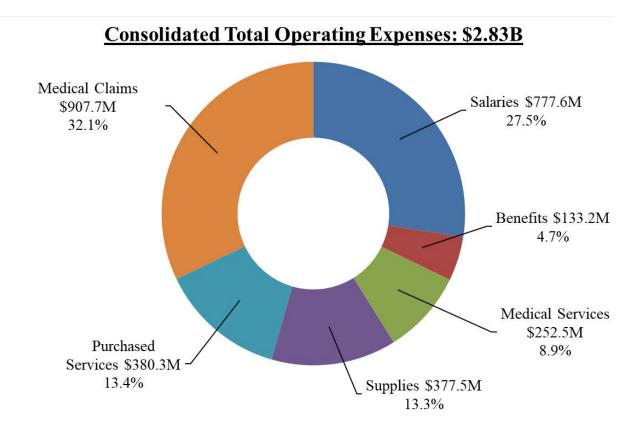
- Community First (Exhibit 1C) reflects a gain from operations of \$11.8 million and a bottom line gain of \$12.9 million after including depreciation expense of \$0.4 million, premium deficiency reserve of \$1.0 million and non-operating income of \$0.5 million.
- The budget includes \$87.5 million in debt service for bonds used to fund University Health's Capital Improvement Program (CIP). The tax rate set to fund the required debt service for 2023 is \$0.039500 per \$100 valuation (Exhibit 7).
- University Health's 2023 on-going capital budget for the clinical services includes \$44.8 million (Exhibit 8) in items that have been prioritized and approved by the capital committee. These capital items will be funded by cash flow from operations. In addition, capital requests for Community First are \$274 thousand.

A summary of consolidated sources of funding is as follows:



On a consolidated basis, Total Operating Revenue is \$2.96 billion. Net Patient Revenue (NPR), or collections from third party payers and patients, represents the largest percent at 36.4%. Premium revenue from Community First follows at 34.6%. Property taxes account for 18.3% of total operating revenue, Supplemental Funding accounts for 7.9%, and Other Revenue sources are 1.5% of total operating revenue.

A summary of Consolidated Total Operating Expense is as follows:



On a consolidated basis, Total Operating Expense is \$2.83 billion. Salaries and benefits represent the largest percentage at 32.2% followed by Medical Claims for Community First at 32.1%, Purchased Services at 13.4%, Supplies are 13.3%, and Medical Services are at 8.9%.

# Clinical Services Division (University Health less Community First) Consolidated Operating and Capital Budget for Fiscal Year 2023

University Health developed the 2023 Clinical Services Division Budget to incorporate the strategies and initiatives described in the preceding sections. The Clinical Services Division Consolidated 2023 Budget will produce an operating gain of \$115.1 million and bottom line of \$12.4 million.

Below is a summary of the 2023 Consolidated Budget and a comparison to Projected 2022:

University Health (Less CFHP)	2021 Audited	2022 Projected	2023 Budget	Variance from Projected	% Variance
Dollars in Millions					
Total Operating Revenue	\$1,803.2	\$1,887.2	\$1,934.4	\$47.2	2.5%
Total Operating Expense	\$1,521.5	\$1,674.2	\$1,819.2	\$145.0	8.7%
Gain/(Loss) from Operations	\$281.7	\$212.9	\$115.1	(\$97.8)	(45.9%)
Depreciation Expense	(\$86.2)	(\$85.5)	(\$105.1)	(\$19.6)	23.0%
Other Non-Operating	(\$1.0)	(\$13.0)	\$2.4	\$15.4	(118.2%)
Total Non-Operating Revenue/Expense	(\$87.2)	(\$98.5)	(\$102.8)	(\$4.3)	(4.3%)
Bottom Line Excluding Debt Service	\$194.5	\$114.4	\$12.4	(\$102.1)	(89.2%)
Debt Service Revenue	\$75.2	\$69.2	\$87.5	\$18.3	26.4%
Debt Service	\$75.2	\$69.2	\$87.5	\$18.3	26.4%
Net Debt Service	\$0.0	\$0.0	\$0.0	\$0.0	0.0%
Capital Requirements	\$39.9	\$40.6	\$44.8	\$4.2	10.4%

- University Health (less Community First), the Clinical Services Division (Exhibit 1) reflects a \$115.1 million gain from operations and a bottom line gain of \$12.4 million after including depreciation expense of \$105.1 million and \$2.4 million of non-operating gain.
- The budget includes \$87.5 million in debt service for bonds used to fund University Health's Capital Improvement Program (CIP). The tax rate set to fund the required debt service for 2023 is \$0.03950 per \$100 valuation (Exhibit 7).
- University Health's 2023 on-going capital budget for Clinical Services includes \$44.8 million (Exhibit 8) in items that have been prioritized and approved by the capital committee. These capital items will be funded by cash flow from operations. The majority of the capital budget request is comprised of replacement equipment and upgrades at \$30.8 million, \$3.8 million for strategic or new services, and \$10.2 million for mandated regulatory or safety items. Several large

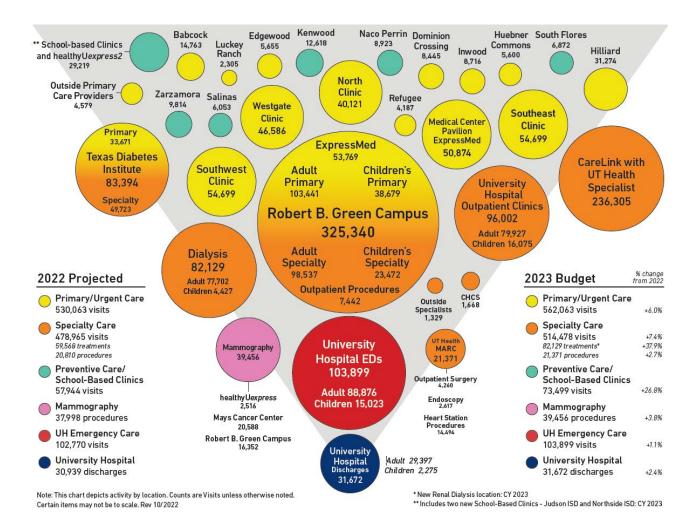
capital projects include \$10.4 million for replacing and upgrading the Operating Room Video Integration System, \$9.3 million for replacement of aged HVAC systems across University Health locations, \$3.6 million to replace aged medical equipment initially purchased for the Sky Tower project, and \$2.8 million to replace and upgrade an Interventional Radiology suite.

#### Clinical Activity (Access) Assumptions

The Consolidated 2023 Budget projects inpatient discharge activity will increase by 2.4% and outpatient activity will increase by 10.8% compared to the volumes projected for 2022. For budgeting purposes, the assumption is that the demand for services will remain strong and due to capacity constraints only slight growth is anticipated in 2023 as the Women's & Children's Hospital opens, Ambulatory Clinic capacity is made available, and through improvements in efficiency. A detail of Activity in the Consolidated 2023 Budget can be found in Exhibit 2. The major factors contributing to this growth include:

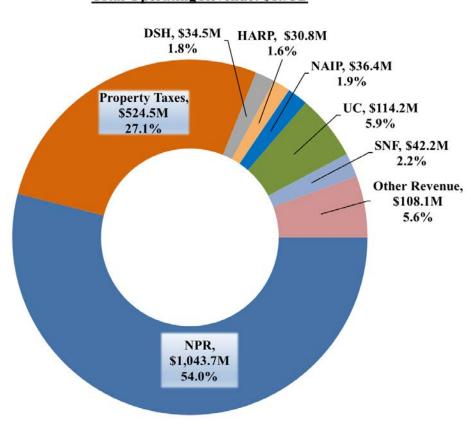
- Assumption that demand for services will remain strong.
- Women's & Children's service line enhancement will drive continued volume increases in both inpatient and outpatient settings.
- Additional ambulatory clinic locations, including additional school-based clinics and relocation of the Salinas Clinic to Kennedy, are supported by optimization of provider schedule templates and increased recruitment of new UMA providers.
- A proposed new Dialysis location in Northwest San Antonio will support retention
  of existing University Health patients who prefer to receive treatment closer to their
  home.

#### The following chart illustrates the relative magnitude of the activity projections.



#### <u>Total Operating Revenue – Clinical Services Division</u>

2023 Total Operating Revenue is budgeted at \$1.9 billion, which is \$47.2 million or 2.5% higher than the 2022 projection. There are three primary areas that make up the Clinical Services Division's operating revenue: Net Patient Revenue (NPR), Supplemental Funding, and Property Tax Revenue.



#### **Total Operating Revenue: \$1.93B**

#### **Net Patient Revenue (NPR)**

2023 NPR was budgeted at the clinical service line level using the projected activity, gross charges and historical payment rates by the various payers. NPR is budgeted at \$1.04 billion which is an increase of \$21.2 million compared to the 2022 projection. The following is a summary of the key NPR assumptions:

- Actual inpatient payment rates by service line from calendar year 2022 were utilized as the base for NPR. These rates were adjusted for known payment changes including: Commercial, State, and Federal Legislative updates. Exhibit 3 details changes to the Total Operating Revenue, including NPR that illustrates impacts due to volume and rate improvements.
- Volume increases from Inpatient, Outpatient, and UMA Clinic services are projected to add \$17.7 million to NPR over the projected 2022 run rate.

- 2022 NPR includes four months of UHRIP funding, estimated at \$15.5 million that was carried forward from 2021, this lowers the year over year change.
- Budget 2023 accommodates for a reimplementation of the 2% Medicare sequestration that was postponed due to the COVID-19 pandemic, a reduction of \$3.3 million. Medicare cost report settlements related to the transplant program are estimated to be \$7 million lower than 2022. These amounts are partially offset by a CMS Cost of Living Adjustment and resulting in an overall decrease of Medicare NPR by \$5.7 million.
- Managed care contract rate improvements will increase NPR by \$3.0 million.
- Retail Pharmacy sales and the Meds-to-Beds program will continue to grow in 2023 Budget by an estimated \$9.9 million in NPR.
- The Specialty Pharmacy Program is budgeted to increase patient revenue by \$11.8 million. This program is designed to meet the needs of patients prescribed a "specialty drug." Two pharmacies, RBG and Outpatient UH, have been designated as Specialty Pharmacies.

#### **Supplemental Funding**

Supplemental Funding is a combination of multiple Federal and State programs that help offset the cost of caring for low income and uninsured patients. These programs are subject to legislative actions, frequent rule changes, and often have a limited life span. University Health staff utilized the best information available as of October 2022, to prepare the impact of Regulatory and Legislative actions (Exhibit 4). All of the changes in this chart, which reflect a \$40.1 million decrease in funding from the 2022 projection, are included in the Consolidated 2023 Budget. Some components of the Regulatory and Legislative actions are included in Net Patient Revenue while others are reported as stand-alone items in the financial reports. The following are the key assumptions relative to legislative impacts on operating revenue:

# Impact of the Public Health Emergency (PHE)

University Health received no CARES Act funding in FY2022. However, it projects continued federal assistance in the Medicaid Federal/State match formula, i.e., the "enhanced FMAP" through March 31, 2023. The enhanced FMAP formula reduces University Health's intergovernmental transfer (IGT) expense for its federally funded Medicaid programs. The value of the enhanced FMAP to University Health in 2022 was \$29 million. This PHE benefit is projected to be about \$7 million in 2023.

#### **Supplemental Medicaid Funding Programs**

Supplemental Payments are additional Medicaid payments to healthcare providers that are separate from and in addition to "base Medicaid payments". The payments are typically made lump sum to University Health. In 2023, University Health estimates Medicaid supplemental funding as follows:

#### • The Texas' Uncompensated Care (UC) fund

On January 15, 2021, Texas received Federal approval for the Texas Healthcare Transformation and Quality Improvement 1115 Demonstration Waiver through September 30, 2030. The waiver allows the state to expand Medicaid managed care while preserving hospital funding, provides incentive payments for health care improvements and directs more funding to hospitals that serve large numbers of uninsured patients. The source of Texas' Uncompensated Care (UC) funding is the Waiver. The UC fund benefit to University Health for 2023 is estimated at \$114.2 million, an increase of \$9.7 million over the 2022 funding level. The Waiver no longer funds the Delivery System Reform Incentive Program (DSRIP). The loss of the DSRIP program negatively impacted University Health's revenue by \$78 million in 2022. No legacy DSRIP funds are projected for 2023 and beyond.

#### • The Disproportionate Share Hospital (DSH) Program

University Health receives Disproportionate Share Hospital (DSH) program supplemental payments. The DSH program provides payments to hospitals that serve a disproportionately large number of Medicaid and low-income patients. The estimated benefit from this program for 2023 is \$34.5 million, which is \$11 million less than the 2022 projection. The cut is a result of scheduled DSH reductions at the Federal level from the initial passage of the Affordable Care Act. The reductions will take effect in 2023 unless Congress delays the cuts again.

# • The Graduate Medical Education Fund (GME)

Parkland Health, Harris Health and University Health all have significant unfunded costs for Graduate Medical Education (GME). This program allows for partial reimbursement of those costs through the Medicaid program, provided the local public health system like University Health agrees to make the intergovernmental transfer (IGT) for the State. This program provided University Health with a net benefit of \$15 million in 2022. It is projected decrease to \$13.4 million in 2023 due to the loss of the enhanced FMAP benefit. The unreimbursed GME expense for 2023 is \$13 million, after the partial Medicaid GME program reimbursement.

#### • The Hospital Augmented Reimbursement Program (HARP)

HARP is a new supplemental program approved for Federal Fiscal Year 2022. This program provides additional funding for public hospitals to help cover the loss of DSRIP by supplementing the cost for non-Managed Care Medicaid patients, sometimes called Fee-For-Service patients. The estimated benefit from this program for 2023 is \$30.8 million which is \$12.6 million less than the 2022 projection. Late approval of the program in 2022 resulted in 15 months of revenue being recorded in 2022.

#### **Directed Payment Programs (DPPs)**

Directed Payments are authorized under 42 CFR 438.6(c) which allow states to set parameters for Medicaid managed care spending to assist states in achieving their overall goal of delivery system and payment reform. Specifically, Texas directs Medicaid Managed Care Organizations (MCOs) to make certain payments to healthcare providers, either through an adjustment to the monthly base capitation rates or through a separate payment term. These programs normally have quality metrics as a component of the payment calculation and funding helps offset the cost of treating managed Medicaid patients. In 2023, University Health estimates Medicaid Directed Payment Program funding as follows:

#### • The Network Access Improvement Program (NAIP)

NAIP, which is designated as a pass through program, is a lump sum payment that is passed through Managed Medicaid payers to participating providers. The NAIP program will provide \$36.4 million in benefit for 2023, which is \$5.9 million lower than in 2022 due to the loss of the enhanced FMAP.

• The Comprehensive Hospital Increase Reimbursement Program (CHIRP) replaced the Uniform Hospital Rate Increase Program beginning September 1, 2021. CHIRP provides increased Medicaid payments to hospitals for inpatient and outpatient services provided to persons enrolled in STAR and STAR+PLUS. CHIRP funds are paid through two components of the managed care capitation rates. University Health qualifies for a the Uniform Hospital Rate Increase Payment component that provides a uniform rate increase payment that is based on a percentage of the Medicare gap (the difference between what Medicare is estimated to pay for the services and what Medicaid actually paid for the same services). The estimated benefit from this program for 2023 is \$38.4 million, which is \$15.5 million less than the 2022 projection due to the delayed approval resulting in 16 months of benefit being recognized in 2022 while the 2023 Budget includes 12 months of benefit.

• The Texas Incentives for Physicians and Professional Services (TIPPS) is a program similar to CHIRP but is an add-on for physician services provided to managed Medicaid patients. The estimated benefit from this program for 2023 is \$5.1 million, which is \$0.4 million more than the 2022 projection.

#### **Property Tax M&O**

Property tax revenue for operations (M&O) is projected to increase \$51.6 million, which is the combination of \$16.9 million for new properties and \$34.7 million for the increased value of existing properties. Excluding Community First, property taxes for operations as a percent of Total Operating Revenue remains unchanged from the 2022 Budget to the 2023 Budget at 27%. The existing tax rate of \$0.276235 was approved by the Bexar County Commissioners Court on September 6, 2022.

A summary of the property taxes reflected is as follows:

Dollars in Thousands	2021 Tax Rate	2022 Tax Rate	Tax Rate Change from Existing Rate	% Change from Existing Tax Rate	2022 Estimated Taxes <sup>1</sup>	2023 Estimated Taxes <sup>2</sup>	Proposed Net Change From Prior Year	% Increase
Operating Rate	0.240964	0.236735	(0.004229)	(1.76%)	\$472,231	\$524,495	\$52,264	11.07%
		0.020500	0.004229	11.99%	\$69,112	\$87,515	\$18,403	26.63%
Debt Rate	0.035271	0.039500	0.004227	11.77/0	+,	. ,	,	

Exhibit 7 reflects the tax rate calculation.

#### **Other Revenue**

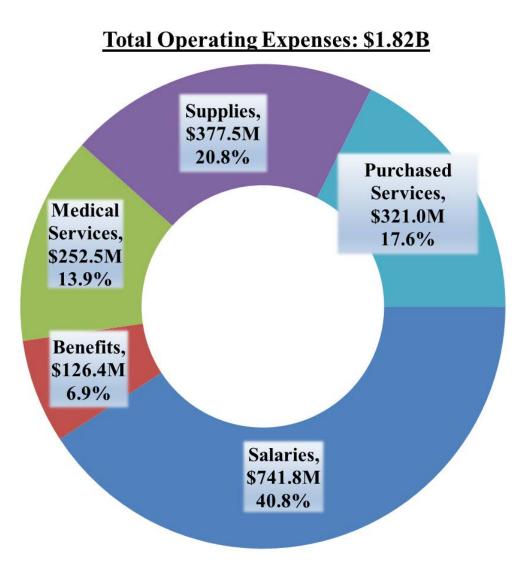
Other Berner					
Other Revenue	3 1111 2 23 1 1 1 2 2 2 2 2 2 2 2 2 2 2				
(Dollars in Million	<b>S</b> )				
2022 Projected	\$81.6				
Changes					
Grant Revenue	\$3.2	3.9%			
Foundation	\$0.7	0.8%			
Medicaid Incentive Payments	(\$1.7)	-2.1%			
Non-Recurring Gain on Asset Sale	(\$1.0)	-1.2%			
Net Other Revenue Changes	(\$0.9)	-1.1%			
Total Change	\$0.2	0.3%			
2023 Budget	\$81.9				

Other Revenue of \$81.9 million includes reimbursement for residents that work in non-University Health sites, Grants, Foundation revenue, cafeteria revenue for visitors and staff, catering revenue, sundry revenue from parking, disposal of assets, clinical research studies, UT leased space at UH and TDI, pharmacy rebates, vendor rebates, medical records copies, lease payments, reimbursement under the 1115 waiver for anchor administrative costs, and other miscellaneous items.

- Grant Revenue is budgeted to increase by \$3.2 million due to new grants received and increases in existing grants.
- Foundation revenue is projected to increase \$0.7 million in the Operating Budget 2023 as fundraising for the Women's & Children's Hospital campaign continues.
- Medicaid Incentive programs are budgeted to decrease by \$1.7 million due to lower available incentive dollars at the Managed Medicaid payers due to changes in enrollment expected to be implemented in 2023 as a result of the end of COVID-19 disaster declaration.
- Gain on the Disposal of Asset will decrease \$1.0 million from 2022 Projection as we experienced a gain on the sale of property we do not anticipate recurring in Budget 2023.
- Net Other Revenue Change decrease of \$0.8 million is primarily driven by a normalization of rebates in 2023 Budget after a peak experience in 2022 Projection.

## **Total Operating Expense**

Total Operating Expense for 2023 is budgeted at \$1.8 billion, a \$145.0 million or 8.7% increase over the 2022 projected total. For the Clinical Services Division (UH less Community First) salaries and benefits make up 47.7% of operating expense. Medical Services, Purchased Services, and Supplies make up 13.9%, 17.6%, and 20.8%, respectively. A chart summarizing the changes in expense category and the drivers that impact the changes is provided in Exhibit 5.



#### **Salaries**

Salaries		
(Dollars in Millions)		
2022 Projected	\$667.2	
Changes		
Merit Increase and Market Adjustment	\$62.3	9.3%
Budget to fill 2022 Vacancies	\$11.5	1.7%
Ambulatory Clinic Providers	\$8.9	1.3%
Volume Impact	\$6.7	1.0%
New Programs	\$6.2	0.9%
Reduction in Contract Labor premium	(\$21.0)	-3.1%
<b>Total Change</b>	\$74.6	11.2%
2023 Budget	\$741.8	

The 2023 Budgeted Salary cost of \$741.8 million is \$74.6 million or 11.2% higher than 2022 projected.

- The staffing budget was built in Premier Budget and Financial Reporting (BFR), University Health's budgeting and financial reporting system using historical and benchmark productivity standards at the cost center and job class level. The salary budget was built based on the departmental activity budgets then multiplied by the productivity targets for each job class and the hourly rates. For departments without patient driven activity, staff leadership was asked to present justification for each position budgeted in 2022 that was unfilled in late July 2022.
- The 2023 budget reflects a significant investment in University Health staff to overcome significant labor market disruption impacting the overall economy. Substantial efforts to recruit and retain employed staff are reflected in the 2023 salary dollars with a budgeted increase of \$43 million of market adjustments to support these efforts. These increases address specific job titles or categories that require supplemental pay increase to maintain market competitiveness.
- Labor market disruptions in 2022 drove a material increase in premium pay for contract clinical staff to support the patient volumes across University Health. The budgeted investment in increased salary amounts will result in a lower reliance on contracted clinical staff in Budget 2023 and reduce the premium by an estimated \$21 million from the 2022 Projection.
- An additional 2.5% salary increase, or \$15 million, is budgeted for performance based merit increases. A \$3.3 million salary investment for Living Wage efforts is budgeted in 2023 to raise the effective minimum wage across University Health to

- \$16.75 per hour.
- Growth in the number of UMA ambulatory clinic and hospital-based providers and associated support staff will impact the 2023 Budget by \$8.9 million.
- The combination of increased activity in patient care areas and improved efficiency will increase salary expense by a net impact of \$6.7 million.
- Additional positions in non-volume adjusted patient care departments will support the improved service delivery of Transplant, Specialty Pharmacy programs, Detention Health services, and other miscellaneous support functions will increase salary expense by \$6.2 million in 2023.
- Compared to the Projected 2022 amount, \$11.5 million of salary is included to Budget 2023 to accommodate for filling positions that were budgeted in 2022 but remained unfilled throughout the year.

#### **Employee Benefits**

Bene	fits	
(Dollars in	Millions)	<u>.</u>
2022 Projected	\$111.3	
Changes		
FICA Tax	\$6.7	6.0%
OPEB Liability	\$3.7	3.3%
Health Benefit	\$3.5	3.1%
Pension Expense	\$1.2	1.1%
Total Change	\$15.1	13.6%
2023 Budget	\$126.4	

Benefits of \$126.4 million are \$15.1 million or 13.6% higher than 2022 projected primarily driven by a combination of an increase in FICA taxes on behalf of our employees, Other Post Employment Benefit (OPEB) expense, an increase in Health Benefit expense, and slight increase in Pension expense. Both the OPEB and Pension plans are impacted by third-party actuarial valuations and accounting guidance that define the expected contributions for University Health to support former employees and their dependents.

#### **Medical Services**

Medical Services	}	
(Dollars in Millions)	)	
2022 Projected	\$235.3	
Changes		
UT Master Services Increase	\$14.8	6.3%
Increased Carelink Utilization	\$2.4	1.0%
Total Change	\$17.2	7.3%
2023 Budget	\$252.5	

Medical Services expense includes payments to third-party physician partners and other professional providers of service to University Health's patients. The 2023 budgeted expense of \$252.5 million reflects an increase of \$17.2 million or 7.3% from the projected 2022 amount. The increase is primarily due to the following:

• UT Health's Master Services Agreement, budgeted at \$171.5 million in 2023, results in an increase of \$6.0 million from 2022 Budget and \$14.8 million from 2022 Projected amount. The increase is due to investments in UT physician salary amounts to become more market competitive, additional physician specialist coverage, outcome-based incentive programs, and efforts to support increased access to care. An expected increase in CareLink's fee-for-service payments to community providers results in increased Medical Service expense by an additional \$2.4 million over projected 2022.

#### **Purchased Services**

Purchased Services				
(Dollars in Millions)	)			
2022 Projected	\$305.5			
Changes				
Aged Facilities Infrastructure	\$4.2	1.4%		
Advertising	\$3.0	1.0%		
Retail/Specialty Pharmacy	\$2.8	0.9%		
Transplant Programs	\$2.4	0.8%		
Care Coordination	\$1.2	0.4%		
Employee Recognition	\$1.0	0.3%		
Carelink EPO Premiums	\$0.9	0.3%		
Total Change	\$15.5	5.1%		
2023 Budget	\$321.0			

Purchased Services are budgeted overall at \$321.0 million, a \$15.5 million increase or 5.1% higher than the 2022 projection. Contributing to this change are the following:

- The Facilities and Planning, Design and Construction teams are budgeted with a \$4.2 million dollar increase for repair and improvement to University Health's aged facilities and infrastructure.
- Advertising expense increase of \$3.0 million is targeted for investments in community awareness of major University Health projects such as the opening of Women's & Children's Hospital, expected groundbreaking ceremony at Community Hospital site, and additional exposure for Human Resource recruitment events necessary to overcome labor market disruption.
- Management Fee cost increase of \$2.8 million is due to contracted services related to the Specialty Pharmacy program this expense will be fully offset by increased revenue.
- Transplant Programs increased by \$2.4 million in 2023 for organ acquisition costs related to the continued growth in kidney, liver, and lung transplant cases.
- Care coordination support increases by \$1.2 million to accommodate payments to third-party post-acute health care entities to transition University Health patients to a care setting more appropriate for their service needs.
- Employee recognition programs increase of \$1.0 million from the 2022 Projected amount to support high performing employees and improve employee retention efforts.
- Additional payments of \$0.9 million to Community First for a new program to support uninsured patient's conversion to a commercial insurance program.

#### **Supplies**

Supplies (Dollars in Millions)							
Changes							
Pharmaceuticals	\$10.4	2.9%					
OR & Procedural Supply Cost	\$6.3	1.8%					
Supply Chain Inflation/Shortages	\$3.6	1.0%					
Non-medical Supplies	\$2.1	0.6%					
Total Change	\$22.4	6.3%					
2023 Budget	\$377.5						

In 2023, supplies are budgeted at \$377.5 million which is a \$22.4 million or 6.3% increase over projected 2022. Major impacts to the increase in supply cost are due to the following:

- Pharmaceutical expenses are planned to increase by \$10.4 million primarily related to continued growth in the Meds-to-Beds and Specialty Pharmacy volumes which generate additional pharmacy revenue to cover the expense increase.
- Operating Room and advanced procedures are expected to use an additional \$6.3 million more in supplies during Budget 2023. The increase is due to additional procedural volume as University Health continues to optimize room utilization post-pandemic. The additional procedural supply expense will generate additional net patient revenue.
- Logistical and Supply Chain disruptions significantly impacted availability of medical and non-medical supplies in 2022. Inconsistency of available supplies and pockets of elevated inflation continue to impact medical supply cost that result in an estimated expense in 2023 Budget of \$3.6 million. Staff are diligently pursuing measures to mitigate this risk and ensure availability of supplies.
- Non-medical supply expenses are expected to increase by \$2.1 million due the inflationary cost of disposable supplies used for the café and cleaning of University Health facilities.

#### **Non-Operating Revenue/(Expense) Assumptions**

Non-Operating Revenue/Expense (Dollars in Millions)						
Changes						
Depreciation	(\$19.6) -19.9%					
Unrealized Gain/Loss	\$12.9 13.1%					
Interest Income	\$2.4 2.4%					
Total Change	(\$4.3) -4.4%					
2023 Budget	(\$102.8)					

The Non-Operating Revenue/(Expense) budget for 2023 has three primary assumptions driving the \$4.3 million increase of expense in this area.

- The opening of Women's & Children's Hospital in August 2023 will result in additional depreciation expense of \$19.6 million in Budget 2023.
- The 2022 projection includes \$21.4 million in unrealized loss related to the current interest rates being higher than long-term investment yields. In 2023 Budget, we are expecting continued volatility in interest rates and the unrealized loss to be \$8.4 million, a \$12.9 million improvement from projection.
- Interest Income is projected to increase by \$2.4 million due to the increase in interest rates.

# **Debt Service Requirement**

Debt service payments for 2023 are estimated at \$87.5 million. The 2022 debt tax rate, which funds payments due in 2023, is \$0.03950 per \$100 valuation. The required debt payment for 2023 increases by \$18.3 million due to the \$300 million in bonds issued in September 2022 to partially fund the Community Hospitals project.

• A Debt Service tax levy of \$87.5 million to cover payments due in 2023 was approved by Commissioners Court on September 6, 2022.

Debt Service									
Dollars in millions	2022 Projected		2023 Preliminary Budget		Variance from Projected		% Variance		
Debt Service I&S Tax Funds Debt Service Payment	\$ \$	69.2 69.2	\$ \$	87.5 87.5	\$ \$	18.3 18.3	26.4% 26.4%		
Net Debt Service Revenue	\$	-	\$	-	\$	-	0.0%		

#### **Ongoing Capital Requirements**

The capital budget for 2023 Clinical Services is recommended to be set at \$44.8 million. In prioritizing the capital needs for 2023, the Capital Committee met and focused on items that were considered as "Essential: Cannot Function Without", "Important: Necessary for Improvement", and "Proactive: Necessary to Avoid Problems".

A summary of the capital by category used to prioritize projects is as follows:

2023 Routine Capital Requirements									
Priority	Mandated (Regulatory Safety & Required Maintenance)		Replacement		Strategic (New Service / Expansion)		Grand Total		
Essential: Cannot Function Without	\$	8,081,312	\$	17,894,205	\$	1,189,359	\$	27,164,875	
Important: Necessary For Improvement	\$	1,293,395	\$	3,587,170	\$	2,413,396	\$	7,293,961	
Proactive: Necessary To Avoid Problems	\$	811,701	\$	9,321,709	\$	237,150	\$	10,370,560	
Total Clinical Services	\$	10,186,408	\$	30,803,084	\$	3,839,904	\$	44,829,396	

A detailed listing of capital requests can be found in **Exhibit 8**.

# Community First Health Plans Consolidated Operating and Capital Budget for Fiscal Year 2023

# **Executive Summary:**

Community First Health Plans, Inc. (Community First) was established in 1995 to begin providing health care coverage to the citizens of Bexar and seven surrounding counties. Community First's commitment to our members is to provide excellent healthcare benefits and services with quality outcomes. Our goal is to ensure that the community we serve has access to healthcare for all stages of life and the assurance of care when most needed.

Throughout FY 2023, Community First will manage the healthcare needs for an expected average consolidated membership of 214,186 members while delivering a budgeted net income of \$12,851,930. The budgeted underwriting income (excluding Investment Income and Premium Deficiency Reserve amortization) is budgeted to be \$11,351,930.

The Executive Management team has considered and incorporated into the consolidated FY 2023 Budget all necessary resources that will enable Community First to achieve its financial targets while still delivering operational excellence and providing quality care. The goals and strategic priorities include:

- 1) Increase market share in the STAR, CHIP and STAR Kids lines of business as it relates to membership.
- 2) Increase Medicare Advantage and Health Insurance Exchange membership.
- 3) Continue development and implementation of advanced alternative payment models and expansion of the provider incentive program.
- 4) Enhance and expand coordination and integration with University Health in support of ongoing evolution towards an industry leading integrated delivery and financing system.
- 5) Enhance and expand advanced financial and medical economic analytics, including predictive modeling and risk score optimization.
- 6) Continue to improve member and provider satisfaction, and quality medical outcome measures.

The remainder of this report provides insight into the development of the FY 2023 budget for review and consideration:

#### **Membership:**

Throughout FY 2023, Community First will manage the health care services for an expected average membership of 214,186 members. This represents an overall increase of 19,664 members or 9.2% when compared to FY 2022 Outlook.

Product	Avg Mnthly FY2022 Outlook Membership	Avg Mnthly FY2023 Budget Membership	Inc / (Dec)	% Change
STAR	163,379	173,047	9,668	5.6%
CHIP	3,240	2,260	(980)	-43.4%
CHIP Perinate	479	553	74	13.4%
STAR Kids	7,827	8,388	561	6.7%
Medicare Advantage	136	200	64	32.0%
Health Exchange	456	9,066	8,610	95.0%
Commercial	2	2	-	0.0%
ASO	19,003	20,670	1,667	8.1%
TOTAL	194,522	214,186	19,664	9.2%

The expected change in membership is due to several factors:

- The Federal Public Health Emergency (PHE) is expected to end during the 1st quarter of 2023. Texas Health & Human Services Commission (HHSC) will reinstate enrollment and disenrollment procedures 60 days from the end of the PHE. Community First expects STAR membership to continue to increase over the first 5 months of 2023 on average by 2,100 members per month. Community First expects STAR membership to decrease over the last 7 months of 2023 on average by 2,400 member per month. Overall, membership will still show increased growth over the 2022 outlook for the STAR product.
- Two health plans exited the Health Insurance Exchange for plan year 2023 in Texas. Community First anticipates adding an additional 8,600 members to our Health Insurance Exchange EPO product in 2023
- Continue the diversification strategy by expanding Medicare Advantage and Health Insurance Exchange products.

#### **Revenue:**

Total Revenue FY 2023 is budgeted at \$1,021,437,856. This includes consideration for Experience Rebate, which totals \$25M. This represents an increase of 20.0% over the FY 2022 Outlook. Total experience rebate for state fiscal year 2023 is estimated to be \$55M (\$30M recorded in 2022, \$25M recorded in 2023). HHSC is expected to reinstate the normal experience rebate profit margin calculation in September 2023 (profit margin of 7.2% vs current profit margin of 4.6%). Community First does not expect to record Experience Rebate beyond August 2023.

The table below represents the change in revenue per member per month (PMPM) between FY 2023 Budget and FY 2022 Outlook. *Please note the PMPM excludes Experience Rebate*.

	FY2022 Revenue	FY2023 Budget		
Product	PMPM	Revenue PMPM	Inc / (Dec)	% Change
STAR	327.24	334.12	6.88	2.1%
CHIP	140.47	144.08	3.61	2.5%
CHIP Perinate	485.76	511.10	25.34	5.0%
STAR Kids	2,549.86	2,644.11	94.25	3.6%
Medicare Advantage	755.84	765.00	9.16	1.2%
Health Exchange	816.71	680.73	(135.98)	-20.0%
Commercial	995.01	995.01	-	0.0%
ASO	13.15	13.15	-	0.0%

FY 2023 revenues were based on rate information provided by HHSC for STAR, CHIP and STAR Kids. FY 2023 revenues were based on rates filed with CMS for Medicare and Health Insurance Exchange (HIE).

### **Medical Expense:**

The total Medical Expense for FY 2023 is budgeted at \$907M. This represents an increase of 23.5% over the FY 2022 Outlook. The projected Medical Loss Ratio (MLR) for FY 2023 is 86.8%. Factored into the medical expenses was an increase in utilization as the impact of COVID-19 continues to soften and the increase in Direct Payment Program (DPP) payments. Community First also anticipates an increase in medical expense due to the increase in membership in our Health Insurance Exchange product.

The FY 2023 medical expenses were developed by line of business based on underlying utilization and cost, separated by service category, i.e., Inpatient, Outpatient, Physician, Pharmacy, and Ancillary.

	Average FY2022	Average FY2023		
	Outlook Medical	Budget Medical		
Product	PMPM	PMPM	Inc / (Dec)	% Change
STAR	292.11	293.22	1.11	0.38%
CHIP	145.63	122.47	(23.16)	-18.91%
CHIP Perinate	385.93	434.44	48.51	11.17%
STAR Kids	1,896.33	2,247.49	351.16	15.62%
Medicare Advantage	1,039.47	650.25	(389.22)	-59.86%
Health Exchange	644.96	701.25	56.29	8.03%
Commercial	8,222.14	16.40	(8,205.74)	-50035.00%
ASO	N/A	N/A	N/A	N/A

### **Administrative Expense:**

The total Administrative Expense for FY 2023 is budgeted at \$102M, an increase of 30% over the FY 2022 Outlook, and represents a fully loaded administrative expense ratio of 9.8% when compared to total revenue.

The FY 2023 administrative expense budget incorporates 487 FTEs, an increase of 20 FTEs over the FY 2022 Outlook. The following table identifies these incremental positions and respective hire dates.

Departments	Position Title	No. FTE	Expected Start Date
CORPORATE COMMUNICATIONS MKT	Marketing Representative MAC	1	1/1/2023
CORPORATE COMMUNICATIONS MKT	Marketing Representative MAC	1	1/1/2023
CORPORATE COMMUNICATIONS MKT	Navigator	1	1/1/2023
FACILITIES MANAGEMENT	Supervisor, Business Operations	1	1/1/2023
MEMBER SERVICES	Sr. Enrollment Rep	1	1/1/2023
MEMBER SERVICES	Rep Enrollment Sr	1	1/1/2023
MEMBER SERVICES	Rep Member Service	1	1/1/2023
MEMBER SERVICES	Rep Enrollment	1	1/1/2023
NETWORK MANAGEMENT	Coord Contracts - CFHP	1	1/1/2022
PHM	Nurse Case Mgr RN - CFHP	1	1/1/2023
PHM	Nurse Case Mgr RN Pharmacy - CFHP	1	1/1/2023
PHM - STAR KIDS	Spec U/CM Adm Data - CFHP	1	1/1/2023
PHM - STAR KIDS	Mgr Clini Staff Education (RN)	1	1/1/2023
PHM -HIE	Mgr HIth Svcs Management (RN)	1	1/1/2023
PHM -HIE	Spec U/CM Adm Data-CFHP	1	1/1/2023
PHM-HIE	Rep Intake - CFHP	1	1/1/2023
PHM-HIE	Nurse Case Manager LVN - CFHP	1	1/1/2023
PLAN REIMBURSEMENT & DATA MGMT	Analyst Provider Reimbursement	1	1/1/2023
QUALITY MANAGEMENT	Quality Coordinator	1	3/1/2023
QUALITY MANAGEMENT	Dir Qual Mgmt	1	3/1/2023

The FY 2023 budgeted salaries reflect an average merit increase of 3.0% that was based upon the employee's annual performance evaluation date.

Significant changes in the FY 2023 Administrative Expense budget compared to the FY 2022 Outlook include:

- 1) Salaries increased approximately \$5.3M due to:
  - a. Additional FTEs
  - b. Merit increases occurring throughout the year
  - c. Market Rate and Incentive Adjustments
- 2) Employee Benefits increased approximately \$600K due to the increase in staff and post-employment benefit allocations from University Health.
- 3) Marketing (market outreach, advertising, agency, sponsorships, value adds, etc.) increased approximately \$2.6M due to enhanced marketing strategies for Medicare Advantage & HIE.
- 4) Computer licensing and maintenance increased approximately \$2.6M due to the continue enhancement of the application systems.
- 5) Postage and Printing increased approximately \$800K due to enhanced marketing and outreach initiatives.
- 6) Consulting increased approximately \$5.8M due to departmental support in Executive, Information Systems, and Business Development for enhancements and implementation of services.

HHSC utilizes defined formulas in their rate development process to determine the percentage of premium allocated for administrative expense spending. The Community First FY 2023 administrative expense budget of \$102.3M is compliant with these regulatory formulas.

### **Investment Income:**

Investment Income for FY 2023 is budgeted at \$500K and is based on projected assets and yields consistent with the Community First investment policy.

### **Premium Deficiency Reserve:**

The FY 2023 Premium Deficiency Reserve (PDR) was calculated based on financial performance. A total PDR of \$1M will be budgeted for Medicare. It will be amortized from January 2023 through December 2023.

### **Capital:**

The Community First FY 2023 Capital Budget is \$273K, consisting of both Information Services and Facilities projects. Community First adheres to the University Health capitalization policy threshold of \$5,000 per unit cost.

Item	Asset Type	Amount
Cisco DNA	Computer Hardware	\$189,000
Cisco IDF2 Switch	Computer Hardware	\$38,000
HVAC Air	Leasehold Improvements	\$30,000
Conditioner		
Board Room Furniture	Leasehold Improvements	\$16,500
	Total	\$273,500

# **EXHIBITS**

Exhibit 1A	2023 Consolidated Statement of Revenues and Expenses
Exhibit 1B	2023 UH less Community First Statement of Revenues and Expenses
Exhibit 1C	2023 Community First Statement of Revenues and Expenses
Exhibit 2	2023 Activity and Notes
Exhibit 3	2023 Budget, Changes to Total Operating Revenue
Exhibit 4	2023 Budget, Legislative Changes
Exhibit 5	2023 Budget, Changes to Total Operating Expense
Exhibit 6	2023 Budget, FTE Changes
Exhibit 7	2023 Budget, Analysis of Tax Rate
Exhibit 8	2023 Budget, Detail of Capital Request, UH less Community First
Exhibit 9	Summary of Real Estate Transactions in 2022



### **Statement of Revenues and Expenses**

Consolidated (Dollars are in Thousands)	2021 Audited	2022 Budget	2022 Projected	2023 Budget	Variance from Projected	% Variance
Revenues						
Net Patient Service Revenue	\$909,352	\$887,553	\$1,022,525	\$1,043,725	\$21,199	2.1%
Property Taxes M & O	\$437,052	\$472,231	\$472,861	\$524,495	\$51,634	10.9%
Supplemental Funding	\$288,670	\$244,879	\$256,140	\$232,763	(\$23,376)	(9.1%)
CFHP Premium Revenue	\$656,061	\$820,647	\$851,448	\$1,021,438	\$169,990	20.0%
Other Revenue	<u>\$168,299</u>	\$132,857	\$135,647	\$133,367	(\$2,280)	(1.7%)
Total Operating Revenues	\$2,459,434	\$2,558,167	\$2,738,621	\$2,955,788	\$217,167	7.9%
Expenses						
Salaries	\$619,753	\$670,207	\$696,492	\$777,551	(\$81,060)	(11.6%)
Benefits	\$118,519	\$136,311	\$117,361	\$133,194	(\$15,833)	(13.5%)
Medical Services	\$211,460	\$241,038	\$235,261	\$252,531	(\$17,270)	(7.3%)
Purchased Services	\$330,139	\$353,875	\$347,341	\$380,331	(\$32,989)	(9.5%)
Supplies	\$310,725	\$330,374	\$355,058	\$377,540	(\$22,482)	(6.3%)
Medical Claims Expense	\$529,167	\$735,309	\$735,269	\$907,737	(\$172,468)	(23.5%)
Total Operating Expenses	<u>\$2,119,764</u>	\$2,467,114	<u>\$2,486,781</u>	\$2,828,884	<u>(\$342,103)</u>	(13.8%)
Gain (Loss) from Operations	\$339,670	\$91,053	\$251,840	\$126,904	(\$124,936)	(49.6%)
Non-operating Revenue/(Expense):						
Depreciation and Amortization	(\$87,787)	(\$88,538)	(\$86,893)	(\$105,559)	(\$18,667)	(21.5%)
Other Non-operating	(\$12)	\$4,436	(\$14,371)	\$2,862	\$17,233	(119.9%)
Premium Deficiency Reserve	\$1,200	\$1,975	\$951	\$1,000	\$49	5.1%
Total Non-operating Revenue/Expense	<u>(\$86,599)</u>	<u>(\$82,127)</u>	<u>(\$100,312)</u>	<u>(\$101,697)</u>	<u>(\$1,385)</u>	(1.4%)
Bottom Line Excluding Debt Service	<u>\$253,071</u>	<u>\$8,926</u>	<u>\$151,528</u>	\$25,207	(\$126,321)	(83.4%)
Debt Service						
Debt Service Revenue (Property Tax I & S)	\$75,193	\$69,112	\$69,218	\$87,500	\$18,282	26.4%
Debt Service	\$75,193	\$69,112	\$69,218	\$87,500		26.4%
Net Debt Service	\$0	\$0	\$0			0.0%
Ongoing Capital Requirements	\$40,485	\$42,544	\$40,940	\$45,103	(\$4,163)	(10.2%)



#### **Statement of Revenues and Expenses**

UH Less CFHP (Dollars are in Thousands)	2021 Audited	2022 Budget	2022 Projected	2023 Budget	Variance from Projected	% Variance
Revenues						
Net Patient Service Revenue	\$909,352	\$887,553	\$1,022,525	\$1,043,725	\$21,199	2.1%
Property Taxes M & O	\$437,052	\$472,231	\$472,861	\$524,495	\$51,634	10.9%
Disproportionate Share Revenue	\$38,210	\$37,796	\$45,518	\$34,500	(\$11,018)	(24.2%)
HARP Revenue	\$0	\$0	\$43,401	\$30,755	(\$12,646)	(29.1%)
DSRIP Revenue	\$81,329	\$61,628	\$2,937	\$0	(\$2,937)	(100.0%)
NAIP Revenue	\$44,168	\$34,894	\$42,273	\$36,383	(\$5,890)	(13.9%)
SNF Revenue	\$42,444	\$39,267	\$44,694	\$42,170		(5.6%)
Uncompensated Care (UC) Revenue	\$113,729	\$101,645	\$104,525	\$114,179		9.2%
TIPPS Revenue	\$0	\$0	\$2,468	\$3,528		42.9%
Graduate Medical Education Revenue	\$11,234	\$8,915	\$15,017	\$13,419		(10.6%)
Tobacco Settlement Fund	\$9,062	\$9,062	\$9,346	\$9,346		0.0%
Other Revenue	\$116,633	\$84,528	\$81,608	\$81,851		0.3%
Total Operating Revenues	\$1,803,213	\$1,737,520	\$1,887,173	\$1,934,350	\$47,177	2.5%
Expenses						
Salaries	\$592,562	\$638,387	\$667,161	\$741,759	\$74,599	11.2%
Benefits	\$112,835	\$129,110	\$111,295	\$126,410	\$15,115	13.6%
Medical Services	\$211,460	\$241,038	\$235,261	\$252,531		7.3%
Purchased Services	\$293,950	\$310,277	\$305,455	\$320,979	\$15,524	5.1%
Supplies	\$310,725	\$330,374	\$355,058	\$377,540	\$22,482	6.3%
<b>Total Operating Expenses</b>	<u>\$1,521,532</u>	<u>\$1,649,186</u>	<u>\$1,674,230</u>	<u>\$1,819,219</u>	<u>\$144,990</u>	<u>8.7%</u>
Gain (Loss) from Operations	\$281,680	\$88,334	\$212,944	\$115,131	(\$97,813)	(45.9%)
Non-operating Revenue/(Expense):						
Depreciation and Amortization	(\$86,213)	(\$86,936)	(\$85,501)	(\$105,138)	(\$19,638)	23.0%
Other Non-operating	<u>(\$997)</u>	\$4,044	(\$13,011)	\$2,362	\$15,373	(118.2%)
Total Non-operating Revenue/(Expense)	<u>(\$87,211)</u>	<u>(\$82,891)</u>	<u>(\$98,512)</u>	<u>(\$102,776)</u>	(\$4,264)	(4.3%)
Bottom Line Excluding Debt Service	\$194,469	\$5,443	\$114,432	\$12,355	(\$102,077)	(89.2%)
Debt Service						
Debt Service Revenue (Property Tax I&S)	\$75,193	\$69,112	\$69,218	\$87,500	\$18,282	26.4%
Debt Service	(\$75,193)	(\$69,112)	(\$69,218)	(\$87,500)		26.4%
Net Debt Service	\$0	\$0	\$0	\$0		0.0%
Ongoing Capital Requirements	\$39,898	\$40,598	\$40,598	\$44,829	\$4,232	10.4%



### **Statement of Revenues and Expenses**

Community First Health Plans	2021 Audited	2022 Budget	2022	2023 Budget	Variance from	% Variance
(Dollars are in Thousands)		_	Projected	_	Projected	
Revenues						
CFHP Premium Revenue	\$656,061	\$820,647	\$851,448	\$1,021,438	\$169,990	20.0%
Other Revenue	<u>\$160</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	0.0%
Total Operating Revenues	\$656,221	\$820,647	\$851,448	\$1,021,438	\$169,990	20.0%
Expenses						
Salaries	\$27,192	\$31,820	\$29,331	\$35,792	(\$6,461)	(22.0%)
Benefits	\$5,684	\$7,201	\$6,065	\$6,784	(\$719)	(11.8%)
Purchased Services	\$36,189	\$43,598	\$41,886	\$59,352	(\$17,465)	(41.7%)
Medical Claims Expense	<u>\$529,167</u>	\$735,309	\$735,269	\$907,737	(\$172,468)	(23.5%)
Total Operating Expenses	<u>\$598,232</u>	<u>\$817,928</u>	<u>\$812,551</u>	<u>\$1,009,665</u>	(\$197,113)	(24.3%)
Gain (Loss) from Operations	\$57,989	\$2,719	\$38,897	\$11,773	(\$27,124)	(69.7%)
Non-operating Revenue/(Expense):						
Depreciation and Amortization	(\$1,573)	(\$1,602)	(\$1,392)	(\$421)	\$971	(69.7%)
Other Non-operating	\$986	\$391	(\$1,360)	\$500	\$1,860	(136.8%)
Premium Deficiency Reserve	\$1,200	\$1,975	\$951	\$1,000	\$49	5.1%
Total Non-operating Revenue/Expense	<u>\$612</u>	<u>\$765</u>	<u>(\$1,801)</u>	<u>\$1,079</u>	<u>\$2,880</u>	(159.9%)
Bottom Line	\$58,602	\$3,484	\$37,096	\$12,852	(\$24,244)	(65.4%)
Ongoing Capital Requirements	\$587	\$1,946	\$343	\$274	(\$69)	(20.2%)

INPATIENT ACTIVITY	2020 Actual	2021 Actual	2022 Projected*	2023 Budget	Var. Bud 2023 to Projected	Var %
In-Patient Activity						
Heart Vascular <sup>1</sup>	2,199	2,443	2,597	2,574	(23)	-0.9%
Women Services <sup>2</sup>	3,581	3,610	4,278	4,379	101	2.4%
Neonates <sup>3</sup>	1,403	1,393	1,458	1,517	59	4.0%
Neurology	1,750	1,821	1,924	1,986	62	3.2%
Orthopedics	1,656	1,918	2,018	2,020	2	0.1%
Trauma	1,126	1,189	1,273	1,288	15	1.2%
Transplant	223	310	257	306	49	19.1%
All Other	14,545	15,337	14,963	15,327	364	2.4%
Sub-Total: Adult Discharges	26,483	28,021	28,768	29,397	629	2.2%
Heart Vascular <sup>4</sup>	129	105	136	147	11	8.1%
Neurology <sup>5</sup>	310	265	260	289	29	11.2%
Orthopedics	159	144	146	148	2	1.4%
Trauma	339	258	277	283	6	2.2%
Transplant	14	17	21	20	(1)	-4.8%
All Other	1,376	1,324	1,331	1,388	57	4.3%
Sub-Total: Pedi Discharges	2,327	2,113	2,171	2,275	104	4.8%
Total Discharges	28,810	30,134	30,939	31,672	733	2.4%
Heart Vascular	13,352	15,829	15,508	15,331	(177)	-1.1%
Women Services	10,603	10,889	11,231	11,638	407	3.6%
Neonates	16,083	15,706	16,546	17,740	1194	7.2%
Neurology	11,878	12,968	12,482	12,820	338	2.7%
Orthopedics	10,897	12,138	12,614	13,096	482	3.8%
Trauma	7,525	8,795	8,136	8,184	48	0.6%
Transplant	2,684	3,355	3,101	3,461	360	11.6%
All Other	99,753	105,120	105,918	106,515	597	0.6%
Sub-Total: Adult Days	172,775	184,800	185,536	188,786	3250	1.8%
Sub-Total: Adult ADC	473.4	506.3	508.3	517.2	8.9	1.8%
Heart Vascular	1,340 1,532	1,067 1,359	1,491 1,551	1,587 1,709	96 158	6.4%
Neurology Orthopedics	615	1,339	565	591	27	4.7%
Trauma	2,089	1,555	1,661	1,789	128	7.7%
Transplant	182	344	312	324	120	3.8%
All Other	8,412	9,128	8,935	9,201	267	3.0%
Sub-Total: Pedi Days	14,170	14,115	14,514	15,201	687	4.7%
Sub-Total: Pedi ADC	38.8	38.7	39.8	41.6	1.9	4.7%
Total: Days	186,945	198,915	200,050	203,987	3,937	2.0%
Total: ADC	512.2	545.0	548.1	558.9	10.8	2.0%
Births <sup>6</sup>	3,140	3,201	3,598	3,647	49	1.4%
ALOS Adult	6.52	6.60	6.45	6.42	(0.03)	-0.4%
ALOS Pedi	6.09	6.68	6.69	6.68	(0.00)	-0.1%
Total ALOS	6.49	6.60	6.47	6.44	(0.03)	-0.4%

OUTPATIENT ACTIVITY	2020 Actual	2021 Actual	2022 Projected	2023 Budget	Var. Bud 2023 to Projected	Var %
Total EC (IP - Adult)	14,962	15,939	15,414	15,814	400	2.6%
Total EC (OP - Adult)	44,963	49,751	50,702	51,033	331	0.7%
Sub Total: Adult EC	59,925	65,690	66,116	66,847	731	1.1%
Total EC (IP - OB/GYN)	3,197	3,338	3,650	3,802	152	4.2%
Total EC (OP - OB GYN)	8,080	9,010	10,072	10,278	206	2.0%
Sub Total: OB GYN EC	11,277	12,348	13,722	14,080	358	2.6%
Total EC (IP - Pedi)	916	1,270	1,308	1,327	19	1.5%
Total EC (OP - Pedi)	6,987	11,706	13,592	13,696	104	0.8%
Sub Total: Pedi EC	7,903	12,976	14,900	15,023	123	0.8%
Total EC (IP - Trauma)	2,945	3,116	3,558	3,517	(41)	-1.2%
Total EC (OP - Trauma)	3,869	4,141	4,474	4,432	(42)	-0.9%
Sub Total: Trauma EC <sup>7</sup>	6,814	7,257	8,032	7,949	(83)	-1.0%
Total EC	85,919	98,271	102,770	103,899	1,129	1.1%
Surgery - UH (IP - Adult)	8,944	9,399	10,187	10,462	275	2.7%
Surgery - UH (OP - Adult)	6,387	7,481	7,685	7,957	272	3.5%
Sub Total: UH Adult Surgery	15,331	16,880	17,873	18,419	546	3.1%
Surgery - UH (IP - Pedi)	471	896	902	927	25	2.8%
Surgery - UH (OP - Pedi)	1,308	1,518	1,535	1,583	48	3.1%
Sub Total: UH Pedi Surgery	1,779	2,414	2,437	2,510	73	3.0%
Total: UH Surgery	17,110	19,294	20,310	20,929	619	3.0%
Observation - UHS (Adult)	4,776	5,645	5,362	5,365	3	0.1%
Observation - UHS (Pedi)	1,118	1,567	1,576	1,571	(5)	-0.3%
Sub-Total Obs - UHS (Days)	5,894	7,212	6,938	6,936	(2)	0.0%
Total Other Vol: (EC, Surg, & Obs)	108,923	124,777	130,018	131,764	1,746	1.3%
Ambulatory Surgery Center Volume ar		•				T.
RBG ASC (Surg)	337	663	708	712	4	0.6%
RBG ASC (Endo)	2,941	3,285	4,480	4,698	218	4.9%
MARC ASC (Surg) <sup>8</sup>	3,253	3,894	3,528	4,260	732	20.7%
MARC ASC (Endo)	1,558	2,105	2,610	2,617	7	0.3%
Clinics (UH - Adult)	55,251	69,980	71,682	76,712	5,030	7.0%
Clinics (Pavilion)	39,948	47,048	54,852	50,874	(3,978)	-7.3%
Dialysis (Adult) <sup>9</sup>	61,433	58,602	56,234	77,702	21,468	38.2%
Clinics Ambulatory Ops (Adult) 10	413,833	457,884	516,548	587,873	71,325	13.8%
Clinics (PHCs)	31,875	39,025	41,560	44,280	2,720	6.5%
Sub-Total: OP Clinics -Adult	610,429	682,486	752,202	849,728	97,526	13.0%
Clinics (UH - Pedi)	11,132	14,140	14,982	16,075	1,093	7.3%
Clinics (Pavilion - Pedi)	8,565	-	-	-	0	0.0%
Dialysis (Pedi)	3,891	3,179	3,334	4,427	1,093	32.8%
Clinics Ambulatory Ops (Pedi)	51,493	72,297	83,322	88,382	5,060	6.1%
Sub-Total: OP Clinics - Pedi	75,081	89,616	101,638	108,884	7,246	7.1%
Total Other Vol: (OP ASCs, OP Clinics, PHCs)	685,510	772,102	853,840	958,612	104,772	12.3%
Total Outpatient Volume	794,433	896,879	983,858	1,090,376	106,518	10.8%

### Consolidated 2023 Budget, Activity Notes

Service Line	Activity Note
<b>Inpatient Services</b>	
1. Heart & Vascular	Provider turnover driving slightly lower volumes in early Budget 2023. Volumes planned to rebound in mid-2023 as recruitment ramps up.
2. Women Services	Outreach and retention efforts supporting additional Women's Services volume in 2023.
3. Neonatal Services	Significant volume increase in mid-2022 continuing into 2023 in preparation for opening of Women's & Children's Hospital and associated additional capacity.
4. Pediatric Heart & Vascular	Pediatric Heart Surgical program continuing to mature with improving community referral patterns.
5. Pediatric Neurology	Maturation of program in preparation for the opening of Women's & Children's Hospital.
6. Births	Improved model of care for Maternal population driving improved retention of population.
University Hospital Emergency Cen	ter Volume
7. Trauma Services	2023 Budget volume remains elevated as compared to prior years but expected to normalize slightly.
Ambulatory Surgery Centers (ASCs	
8. MARC ASC (Surg)	Optimized performance of ASC Operating Room in continued strategy to provide service to elective outpatient procedures outside University Hospital.
OP Clinics - Adult	
9. Adult Dialysis	Budgeted addition of new Dialysis facility in Northwest San Antonio supports retention of patient population preferring to receive treatments closer to their home.

10. Clinics Ambulatory Ops (Adult)

the demand in Primary Care & Specialty services.

Expansion of Clinic locations and addition of providers at multiple clinics to meet

### 2023 Budget, Changes to Total Operating Revenue UH Less CFHP

Dollars in Millions	Variance from Projected 2022	% Variance	Driver
2022 Projected Total Operating Revenue	\$1,887.2		
Net Patient Revenue	\$21.2	2.1%	
Inpatient Volume	\$9.1		Increased Capacity after Women's & Children's opening.
Outpatient Volume	\$7.3		Outpatient ancillary volume growth related to UMA provider expansion and optimized performance of ASC.
UMA Volume	\$1.3		Growth in UMA Providers to improve access to primary & specialty care across the community.
OP Pharmacy Specialty Program	\$11.8		Continued maturation of Specialty Pharmacy program primarily for High Cost Drug Regimens; ie, Transplant and HIV
OP Pharmacy Meds to Beds	\$9.9		Projected growth in retail Pharmacy operations.
Commercial Rate Improvement	\$3.0		Renegotiated managed care agreements.
Medicare & Managed Medicare	(\$5.7)		Loss of HRSA funding for COVID+ patients and reimplementation of 2% Sequestration.
CHIRP Benefit	(\$15.5)		2022 Projection includes 16 months of payments due to delayed program approval. 2023 Budgeting only 12 months of program benefit.
Other Operating Revenue	\$26.1	0.3%	
Property Taxes	\$51.6		Maintain existing tax rate; increase in property values and new
Disproportionate Share Funding  HARP Revenue	(\$11.0) (\$12.6)		properties.  Federal Regulations which would have substantially reduced DSH have been delayed. Slight reduction due to expected end of COVID-19 disaster declaration and associated enhanced Federal Matching dollars.  New 2022 approved program that began October 2021 which enhances payment for Traditional Medicaid patients. 2023 payout will only includes 12 months of service resulting in lower budgeted rate from 2022 payment that included 15 months of
DCDID D	(\$2.0)		payment.
DSRIP Revenue	(\$2.9)		Formal end of program resulting in reduced 2023 revenue.
NAIP	(\$5.9)		No changes are expected for the NAIP program, reduction in funding is a result of elimination of enhanced FMAP.
Skilled Nursing Facility	(\$2.5)		During 2021 the nursing homes received additional funding related to COVID-19 relief; this is not expected to continue for 2023.
Uncompensated Care (UC)	\$9.7		UC pool increasing in size resulting in higher payment due to upper limit availability. Slight reduction due to expected end of COVID-19 disaster declaration and associated enhanced Federal Matching dollars.
TIPPS Revenue	\$1.1		New 2022 program supporting Medicaid payments in Ambulatory Clinic locations.
Graduate Medical Education	(\$1.6)		Program is expected to remain stable but slight reduction due to loss of eFMAP.
Other Revenue	\$0.2		Slight increase in Grant Revenues.
Changes to Total Operating Revenue	\$47.3	2.5%	
<b>Total Operating Revenue</b>	\$1,934.4		

<sup>\*</sup>Positive numbers indicate an increase in Operating Revenue

## 2023 Budget, Financial Impact of Legislative Changes

Dollars in millions	2022 Budget	2022 Projected	2023 Budget	Variance from Projected	Notes
Uncompensated Care for Hospital and UMA	\$101.6	\$104.5	\$114.2	\$9.7	UC projection based on an increase in the size of the State UC Pool
DSRIP Revenue	\$61.6	\$2.9	\$0.0	(\$2.9)	This program was not renewed for 2022, some final true ups booked in 2022
DSH	\$37.8	\$45.5	\$34.5	(\$11.0)	Reduction due to planned DSH cuts and loss of enhanced FMAP
NAIP Revenue	\$34.9	\$42.3	\$36.4	(\$5.9)	Variance due to loss of eFMAP
Uniform Rate Increase Program (net of IGT)	\$18.4	\$53.9	\$38.4	(\$15.5)	Delayed approval of the program caused 16 months of revenue to be recorded in 2022
Graduate Medical Education Revenue	\$8.9	\$15.0	\$13.4	(\$1.6)	Variance due to loss of eFMAP
Nursing Home QIPP	\$1.9	\$3.0	\$2.3	(\$0.7)	Nursing Home quality performance program, benefits are shared with Touchstone. Variance due to loss of eFMAP
HARP Revenue	\$0.0	\$43.4	\$30.8	(\$12.6)	New Directed Payment Program (DPP), variance due to 15 months of revenue booked in '22 to catchup after a late approval and the loss of eFMAP in '23.
TIPPS Revenue UH	\$0.0	\$2.5	\$3.5	\$1.0	Variance due to an increase in program estimate from '22 to '23 offset by 16 months of revenue booked in '22
TIPPS Revenue UMA	\$0.0	\$2.1	\$1.6	(\$0.6)	Rate enhancement for UMA with the IGT expensed in medical services. Decrease reflects loss of eFMAP in '23,

 $<sup>*</sup>Federal\ Medical\ Assistance\ Percentage\ (FMAP)\ will\ decline\ from\ 67.0\%\ to\ 60.8\%\ with\ the\ end\ of\ the\ Public\ Health\ Emergency\ 12/31/22$ 

## 2023 Budget, Changes to the Total Operating Expense UH Less CFHP

Dollars in Millions	Variance from Projected 2022	% Variance	Driver
2022 Projected Total Operating Expense	\$1,674.2		
Salaries	\$74.6	11.2%	
Merit Increase and Market Adjustment	\$62.3		Reflects 2.5% annual merit increase, \$43 million in market adjustments, and \$3.3 million for Living Wage adjustment.
Volume Impact	\$6.7		Variable staffing related to the volume increase from 2022 Projection.
New Programs	\$6.2		Primarily continued growth of Retail/Specialty Pharmacy.
Ambulatory Clinic Providers	\$4.9		Recruitments of additional Ambulatory Clinic provider to address volume demands in Primary/Specialty Care
Fill 2022 Vacant Positions	\$11.5		Budgeting to fill to 2022 Budgeted positions that became vacant in 2022
Contract Labor Premium	(\$21.0)		Labor market disruption impacting availability of employed staff in 2022. Diligently recruiting and retention of employed clinical workforce resulting in lower premium payment to non-employed staff.
Benefits	\$15.1	13.6%	
FICA Tax	\$6.7		Tax increase due to higher salary expense.
OPEB Liability	\$3.7		Increased health benefit cost for retirees and dependents
Health Benefit	\$3.5		Health benefit increases corresponding to employee increase.
Pension Expense	\$1.2		Slight increase in pension cost due to actuarial analysis
Medical Services	\$17.3	7.3%	
UT Master Services Increase	\$14.9		Return to budgeted 2022 amount plus an increase in salary and coverage agreements for UT Health providers of various services including Transplant ICU and incentive agreement.
Increased Carelink Utilization	\$2.4		Expected increase in Carelink utilization due to high demand for services.

### 2023 Budget, Changes to the Total Operating Expense UH Less CFHP

Dollars in Millions	Variance from Projected 2022	% Variance	Driver
<b>Purchased Services</b>	\$15.5	5.1%	
Aged Facilities Infrastructure	\$4.2		Additional support to repair and renovate aged facilities to improve patient experience.
Advertising	\$3.0		Increased advertising budget to support Women's & Children's opening events, groundbreaking for Retama Community Hospital, and HR recruitment support.
Retail/Specialty Pharmacy	\$2.8		Payments for contracted vendor support of retail specialty pharmacy programs. Offset by increased revenue.
Transplant Growth	\$2.4		Increase in Organ acquisition charges.
Care Coordination	\$1.2		Coverage for uninsured patient placement to outside treatment facilities.
Employee Recognition	\$1.0		Increased support to reward high performing employees and transition holiday gatherings to gifts.
Carelink EPO Premiums	\$0.9		Increased membership of Carelink patients enrolling in EPO plan with CFHP.
Supplies	\$22.5	6.3%	
Pharmaceuticals	\$10.4		Continued ramp up of the retail/specialty pharmacy programs and high cost COVID treatment protocols. Additional expense is offset by revenues.
OR & Procedural Supply Cost	\$6.3		Expected procedural volume increase from 2022 to 2023 as volumes are optimized across surgical and procedural locations.
Supply Chain Inflation/Shortages	\$2.7		Supply Chain disruption continuing to drive increased pricing and force alternative supplies at higher per-item cost.
Non-medical Supplies	\$2.1		Increase cost of paper disposable supplies for café and EVS locations due to supply chain constraints.
Changes to Total Operating Expense	\$145.0	8.7%	
2023 Budget			
Total Operating Expense	\$1,819.2		

# Exhibit 6

Variance from Projected

# 2023 Budget, FTE Change UH Less CFHP

Service Line	2022
2022 Projected FTE	8,955.3
Specialty Pharmacy, Retail Pharmacy Service <sup>1</sup>	51.6
UMA Ambulatory & Hospital-based <sup>2</sup>	37.6
Pediatric Nursing Pool <sup>3</sup>	33.0
W&C Hospital Support Staff <sup>4</sup>	27.4
Dialysis <sup>5</sup>	24.0
Grant Services <sup>6</sup>	17.7
Detention Locations <sup>7</sup>	10.0
Human Resources <sup>8</sup>	9.0
Transplant <sup>9</sup>	5.0
Resident Programs (funding offset) 10	4.0
Volume Impact <sup>11</sup>	188.1
Other Vacancy Replacement <sup>12</sup>	262.8
2023 Budget, Total Paid FTE	9,625.5
FTE Variance	670.2
FTE % Growth	7.5%

#### **Driver of FTE Increase**

- Positions driven by growth of Retail & Specialty Pharmacy programs. Additional pharmacist staff to insource compounding of pharmaceuticals. Offsetting revenue and reduction of purchased service to cover increased expense.
- <sup>2</sup> Growth of Ambulatory Clinic providers and related support staff to better service the patient population. Includes the addition of 11 inpatient Hospitalists.
- Growth in Pediatric & Neonatal volume across all service lines requires additional staff available to float <sup>3</sup> to high census service locations. The increase in staff will support reduction in overtime/premium pay and less reliance on contract nursing labor.
- <sup>4</sup> Women's & Children's Hospital opening in August requires additional support staff in various departments such as Protective Services and welcome staff for the new welcome locations.
- <sub>5</sub> Expected opening of a new Dialysis location in Northwest San Antonio to improve service availability for University Health patients and prevent outmigration.
- <sub>6</sub> New Grant awards (COVID-19 Vaccine Outreach, HUSTLE, STOP Program, etc) require additional staff to support achievement of initiatives.
- <sup>7</sup> Additional support staff to improve care delivery and psychiatric services at detention center locations.
- <sub>8</sub> Additional support staff to support a more efficient to recruit and retain employed staff. Significant increase in Human Resource transactions due to labor market disruption.
- <sup>9</sup> Investment in transplant programs aligned with strategic business plan's growth trajectory.
- New Medical Resident positions supported and funded for rotation by community partners. Cost of staffing increases fully offset by community partners.
- <sup>11</sup> Volume driven departments within the hospital to support the 2.4% overall volume increase across inpatient and outpatient services.
- Volatile staff turnover in 2022 has resulted in a significant number of staff vacancies supported either through overtime or contract staffing. Budget 2023 includes the full replacement of these positions as the labor market returns to a more normal state.

2023 Budget: Analysis of Tax Rate

Dollars in Thousands	2021 Tax Rate	2022 Tax Rate	Tax Rate Change from Existing Rate	% Change from Existing Tax Rate	2022 Estimated Taxes <sup>1</sup>	2023 Estimated Taxes <sup>2</sup>	Proposed Net Change From Prior Year	ll l
Operating Rate	0.240964	0.236735	(0.004229)	(1.76%)	\$472,231	\$524,495	\$52,264	11.07%
Debt Rate	0.035271	0.039500	0.004229	11.99%	\$69,112	\$87,515	\$18,403	26.63%
Total Tax Rate	0.276235	0.276235	-	0.00%	\$541,343	\$612,010	\$70,667	13.05%

<sup>&</sup>lt;sup>1</sup> 2022 Estimated Tax revenue calculated on 2021 property values as of 9/30/21 and 2021 Tax Rate

<sup>&</sup>lt;sup>2</sup> 2023 Estimated Tax revenue calculated on 2022 property values certified on 10/01/22 and 2022 Tax Rate

Dept. Name	Request Name	2023	Priority	Reason	Class	Category
Dept. I vame	Request Name	Amount	Thorny	Reason	Cidss	Category
BIOMEDICAL ENGINEERING	Sky Tower Integrated OR Video System Replacement	10,395,000	Essential: Cannot Function Without	New Technology	Replacement	Information Systems
FACILITIES MANAGEMENT	HVAC Replacement University Hospital - Priority List	5,000,000	Proactive: Necessary To Avoid Problems	Required Maintenance	Replacement	Construction/Re novation
BIOMEDICAL ENGINEERING	Aged Equipment Replacement - Priority List	3,637,150	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
FACILITIES MANAGEMENT	Roof Top Air Conditioning Units Replacement with Controls Package	2,800,000	Essential: Cannot Function Without	Required Maintenance	Replacement	Construction/Re novation
UH INTERVENTIONAL RADIOLOGY	University Hospital Phase 1 Interventional Radiology Equipment Azurion 7 M20	2,791,739	Essential: Cannot Function Without	Required Maintenance	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
TECHNICAL SERVICES	Edge Security Firewalls - EOL Equipment	2,783,334	Essential: Cannot Function Without	Required Maintenance	Mandated (Regulatory Safety & Required Maintenance)	Information Systems
PLANNING, DESIGN AND CONSTRUCTION (PDC)	Replacement of AHU 44 on 4 Horizon: Former Labor & Delivery Service Area	1,500,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Construction/Re novation
UH OP PHARMACY	ScriptPro / Parata Robots x 6	1,400,000	Essential: Cannot Function Without	Required Maintenance	Replacement	Information Systems
TECHNICAL SERVICES	Biomed's Network Replacement - EOL Equipment	1,110,362	Proactive: Necessary To Avoid Problems	Required Maintenance	Replacement	Information Systems
TECHNICAL SERVICES	Voice UC - Equipment Replacement / New	746,604	Important: Necessary for Improvement	New Technology	Strategic (New Service/Expansion)	Information Systems
BIOMEDICAL ENGINEERING	Emergency Department/ Trauma Resusitation Unit Physiological Monitoring Replacement	734,738	Essential: Cannot Function Without	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH RADIOLOGY XRAY	Diagnostic Fluoroscopy Equipment	705,116	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
MATERIALS MANAGEMENT AND INVENTORY CONTROL	High Efficiency Shelving to Convert Vacant Room into Materials Storage	701,802	Essential: Cannot Function Without	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Construction/Re novation
TECHNICAL SERVICES	CSB Wireless Upgrade - EOL Equipment	672,373	Important: Necessary for Improvement	Staff Request	Replacement	Information Systems
IT IMAGING SERVICES	Agfa Project Final Capital Reconciliation	625,130	Essential: Cannot Function Without	New Technology	Strategic (New Service/Expansion)	Information Systems
PLANNING, DESIGN AND CONSTRUCTION (PDC)	SE Annex Roof Replacement	562,500	Proactive: Necessary To Avoid Problems	Required Maintenance	Mandated (Regulatory Safety & Required Maintenance)	Construction/Re novation

	UH IESS CFHP								
Dept. Name	Request Name	Amount	Priority	Reason	Class	Category			
TECHNICAL SERVICES	Rubrik IT storage expansion.	530,000	Essential: Cannot Function Without	New Technology	Replacement	Information Systems			
UH RADIOLOGY XRAY	Diagnostic X-Ray Equipment	526,583	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment			
TECHNICAL SERVICES	UPS Replacement - Phase II	480,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Information Systems			
UH NEUROSURGICAL OPERATING ROOM	Neuro Drills	433,638	Important: Necessary for Improvement	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment			
TECHNICAL SERVICES	Replace Unity with Powerstore.	400,000	Essential: Cannot Function Without	New Technology	Replacement	Information Systems			
UH RT 2 NEURODIAGNOSTICS	Nexstim Software and Equipment to Expand Ability to Operate on Non-Operable Tumors	338,900	Important: Necessary for Improvement	New Service	Strategic (New Service/Expansion)	Clinical Equipment			
TECHNICAL SERVICES	Nutanix HCI Servers for End User Conversion to VDI	289,000	Important: Necessary for Improvement	New Service	Strategic (New Service/Expansion)	Information Systems			
UH VASC ACCESS TEAM VR	Sonosite PX Ultrasound System with transducer.	282,060	Essential: Cannot Function Without	New Technology	Replacement	Clinical Equipment			
IT IMAGING SERVICES	Agfa - 52,250 Study License True-up	255,175	Essential: Cannot Function Without	Required Maintenance	Mandated (Regulatory Safety & Required Maintenance)	Information Systems			
UH RT 2 ENDOSCOPY	Double Balloon Video Enteroscopy System	237,696	Important: Necessary for Improvement	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment			
RBG ASC OR	UroNav Fusion Biopsy System	218,800	Important: Necessary for Improvement	Staff Request	Strategic (New Service/Expansion)	Clinical Equipment			
TECHNICAL SERVICES	Wireless Badge Access Door Locks	215,250	Essential: Cannot Function Without	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Information Systems			
PAV PHYSICAL THERAPY	Bioness Vector Gait and Safety Harness System	208,320	Important: Necessary for Improvement	New Technology	Replacement	Clinical Equipment			
UH CATH LAB	Rampart M1128-Portable radiation shielding system.	200,100	Essential: Cannot Function Without	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment			
TECHNICAL SERVICES	Server Capacity Growth	200,000	Proactive: Necessary To Avoid Problems	Required Maintenance	Strategic (New Service/Expansion)	Information Systems			
UH NON-INVASIVE VASCULAR	Vascular Ultrasound Machine	186,000	Essential: Cannot Function Without	New Technology	Replacement	Clinical Equipment			
UH ANATOMICAL PATHOLOGY	Faxitron Imaging System to Detect Small Metal Clips Near Breast Cancers	168,000	Essential: Cannot Function Without	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment			

UH less CFHP									
Dept. Name	Request Name	2023 Amount	Priority	Reason	Class	Category			
UH DIAGNOSTIC CARDIOLOGY	Philips Ultrasound Machine Upgrades	159,500	Important: Necessary for Improvement	New Technology	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment			
UH OP PHARMACY	Eyecon VPC for remote order verification	159,000	Important: Necessary for Improvement	New Technology	Strategic (New Service/Expansion)	Information Systems			
BIOMEDICAL ENGINEERING	ED TRU Display Replacement	150,000	Essential: Cannot Function Without	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment			
UH RT 2 ENDOSCOPY	Pediatric Endoscope	128,784	Essential: Cannot Function Without	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment			
RBG ENT CLINIC	ENF-V3: Flexible ultra thin video Rhino L	124,465	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment			
FLEET SERVICES	2 Police Ford Explorers	120,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Administrative Equipment			
FLEET SERVICES	2- 2023 Ford Transit (7 or 9) passenger vans	110,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Administrative Equipment			
UH IP DIALYSIS VR	Spectra Optia Apheresis System	103,878	Important: Necessary for Improvement	New Technology	Strategic (New Service/Expansion)	Clinical Equipment			
UH RT 2 ENDOSCOPY	Pediatric Colonoscope	95,295	Essential: Cannot Function Without	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment			
UMA - TELEMEDICINE SCHOOL BASED	TytoCare Equipment	93,600	Essential: Cannot Function Without	New Service	Strategic (New Service/Expansion)	Clinical Equipment			
UH DONOR SERVICES	Trima Accel Platelet Collection Instrument	93,500	Essential: Cannot Function Without	Regulatory Mandated	Replacement	Clinical Equipment			
FLEET SERVICES	3 Ford Escapes (lab courier)	90,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Administrative Equipment			
FLEET SERVICES	2023 Ford Box truck w/lift	90,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Administrative Equipment			
STERILE PROCESSING	2 x GU Adult Resectoscope/Cystoscope	89,976	Important: Necessary for Improvement	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment			
UH ST 5 MEDICINE ICU	Sonosite Trasesopahgeal probes	88,740	Essential: Cannot Function Without	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment			
UH RT 2 ENDOSCOPY	EndoFlip Impedance Planimetry System	81,434	Important: Necessary for Improvement	New Service	Strategic (New Service/Expansion)	Clinical Equipment			
FLEET SERVICES	2023 Ford Transit Van 250 With Lift and Refrigeration Unit	80,000	Proactive: Necessary To Avoid Problems	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Administrative Equipment			
MARC ASC	Zeiss SENSERA Microscope	78,036	Important: Necessary for Improvement	Safety Mandated	Replacement	Clinical Equipment			

UH less CFHP								
Dept. Name	Request Name	2023 Amount	Priority	Reason	Class	Category		
CLINICAL SYSTEMS	SoftBI Business Intelligence/Data Mining Software	74,800	Important: Necessary for Improvement	Staff Request	Strategic (New Service/Expansion)	Information Systems		
UH MICROBIOLOGICAL PATHOLOGY	Cepheid Rapid COVID Diagnosis Test Equipment	65,335	Important: Necessary for Improvement	Regulatory Mandated	Replacement	Clinical Equipment		
STERILE PROCESSING	Sterile Processing Department Workstations	61,606	Important: Necessary for Improvement	Safety Mandated	Replacement	Clinical Equipment		
UH ST OPERATING ROOM	CUSA CLARITY 23 KHZ Hand piece	53,916	Important: Necessary for Improvement	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment		
UH RT SL IP PHARMACY	Omnicell AWS station	48,200	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment		
UH PEDI SPECIALTY CLINIC	Video Rhino-laryngoscopes	47,696	Important: Necessary for Improvement	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment		
UH RT SL IP PHARMACY	Omnicell XT cabinets 6 cell aux	46,350	Important: Necessary for Improvement	New Technology	Strategic (New Service/Expansion)	Information Systems		
FLEET SERVICES	2023 Ford Transit 250 van w/lift	45,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Administrative Equipment		
DETENTION HEALTH CARE - ADULT	EKG Machine MAC360	41,926	Essential: Cannot Function Without	Physician Request	Replacement	Clinical Equipment		
MARC ASC	4K UHD Cameras	41,786	Essential: Cannot Function Without	Regulatory Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment		
FLEET SERVICES	2023 Ford Transit 250 van	40,000	Important: Necessary for Improvement	Required Maintenance	Replacement	Administrative Equipment		
DETENTION HEALTH CARE - JUVENILE	Dental chair system with auxiliary equipment.	37,318	Essential: Cannot Function Without	Regulatory Mandated	Replacement	Clinical Equipment		
DETENTION HEALTH CARE - SOUTHTON	Dental chair system with auxiliary equipment.	37,318	Essential: Cannot Function Without	Regulatory Mandated	Replacement	Clinical Equipment		
UH RT SL IP PHARMACY	Omnicell XT cabinet 1 cell main	37,150	Proactive: Necessary To Avoid Problems	New Technology	Strategic (New Service/Expansion)	Clinical Equipment		
UH RT SL IP PHARMACY	Omnicell 1 cell main	37,150	Essential: Cannot Function Without	New Technology	Strategic (New Service/Expansion)	Clinical Equipment		
UH ST 5 MEDICINE ICU	Belmont Rapid Infuser RI-2	33,795	Important: Necessary for Improvement	Staff Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment		
PAV PHYSICAL THERAPY	Xcite V2 Clinical Station	32,015	Important: Necessary for Improvement	New Technology	Strategic (New Service/Expansion)	Clinical Equipment		
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Dept. Name	Request Name	2023 Amount	Priority	Reason	Class	Category
UH RT 2 NEURODIAGNOSTICS	Renishaw Equipment allowing the Surgical Team and Epileptologist to Work on Surgical Trajectory Together	30,000	Important: Necessary for Improvement	New Technology	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
STERILE PROCESSING	GU /Cystoscope	29,604	Proactive: Necessary To Avoid Problems	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
STERILE PROCESSING	GU /Cystoscope	29,604	Proactive: Necessary To Avoid Problems	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
TDI DIALYSIS SUPPORT	Booster Pump Replacement TDI Dialysis	29,160	Essential: Cannot Function Without	Regulatory Mandated	Replacement	Construction/Re novation
TDI PODIATRY CLINIC	Power Base Podiatric Exam Chairs	28,676	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
UH ST OPERATING ROOM	Ultrasound BK Robotic Hand piece	27,430	Essential: Cannot Function Without	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UMA - SE CLINIC	Access High/Low Exam Bed	26,400	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
RBG ENT CLINIC	3 -Step A-Series Microscope AXIS system	23,760	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
UH ST G ADULT ED	EKG	22,353	Proactive: Necessary To Avoid Problems	Regulatory Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH ST G TRAUMA RESUSCITATION UNIT	EKG	22,353	Important: Necessary for Improvement	Regulatory Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
DETENTION HEALTH CARE - JUVENILE	Electrocardiograph with auxiliary accessories.	22,152	Essential: Cannot Function Without	Regulatory Mandated	Replacement	Clinical Equipment
DETENTION HEALTH CARE - SOUTHTON	Electrocardiograph with auxiliary accessories.	22,152	Essential: Cannot Function Without	Regulatory Mandated	Replacement	Clinical Equipment
MARC DIAGNOSTIC CARDIOLOGY	EKG Machines	22,000	Essential: Cannot Function Without	New Technology	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UMA - RBG SKIN CLINIC	2 Dermatology Procedure Chairs with Stirrups.	21,685	Important: Necessary for Improvement	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment
UMA - PV EXPRESS MED	EKG Machine VU360 - Pavillion EMC	21,152	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
UMA - RBG PEDI EXPRESS MED	EKG Machine VU360 - Pedi Express EMC	21,152	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
UMA - INWOOD CLINIC	EKG Machine VU360 - Inwood	21,152	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment

Dept. Name	Request Name	2023 Amount	Priority	Reason	Class	Category
COPY CENTER	Formax - Digital Address Printer	21,015	Essential: Cannot Function Without	New Technology	Replacement	Administrative Equipment
STERILE PROCESSING	GYN TruClear Elite	20,651	Proactive: Necessary To Avoid Problems	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
STERILE PROCESSING	GYN TruClear Elite	20,651	Proactive: Necessary To Avoid Problems	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UMA - RBG PRIMARY CARE MOBILE	Primary Care Mobile Bus Exam Room Chair	17,855	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
UMA - SW WHS	Access High/Low Exam Bed	17,600	Essential: Cannot Function Without	New Service	Strategic (New Service/Expansion)	Clinical Equipment
UH HT 4 LABOR DELIVERY	Glidescope CORE Upgrade	15,968	Essential: Cannot Function Without	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH HT SL PEDI ED	Glidescope	15,100	Proactive: Necessary To Avoid Problems	Regulatory Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH HT SL PEDI ED	Glidescope	15,100	Proactive: Necessary To Avoid Problems	Regulatory Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH RT SL IP PHARMACY	Omnicell CSM 2 cell	15,000	Essential: Cannot Function Without	New Technology	Strategic (New Service/Expansion)	Information Systems
UH RT 4 OBSTETRICS	Refrigerated Crash Cart	15,000	Important: Necessary for Improvement	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH RT 3 HYPERBARIC	EKG Machine	14,391	Essential: Cannot Function Without	Safety Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH HT 12 MED SURG	Bladder Scanner	11,523	Important: Necessary for Improvement	Staff Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH RT 9 MEDICINE	Bladder Scanner	11,523	Important: Necessary for Improvement	Staff Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH RT 9 MEDICINE	Bladder Scanner	11,523	Important: Necessary for Improvement	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
PROTECTIVE SERVICES- UH	ID Badge Printer	11,347	Proactive: Necessary To Avoid Problems	Staff Request	Replacement	Administrative Equipment
CENTER FOR LIFE	System 8 Sternum Saw	11,124	Essential: Cannot Function Without	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
CENTER FOR LIFE	System 8 Sternum Saw	11,124	Essential: Cannot Function Without	Physician Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UH ECMO ADV TECHNOLOGY VR	Livengood mobigo cart	10,000	Important: Necessary for Improvement	Staff Request	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
CAFETERIA	RBG Combi Oven	10,000	Proactive: Necessary To Avoid Problems	Required Maintenance	Mandated (Regulatory Safety & Required Maintenance)	Construction/Re novation

Dept. Name	Request Name	2023 Amount	Priority	Reason	Class	Category
RBG LABORATORY CLINIC	UA instrument - RBG	9,566	Essential: Cannot Function Without	Required Maintenance	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UMA - KENWOOD CLINIC	Colposcope	9,275	Important: Necessary for Improvement	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment
UMA - ZARZAMORA CLINIC	Access High/Low Exam Bed	8,800	Essential: Cannot Function Without	New Service	Strategic (New Service/Expansion)	Clinical Equipment
UMA - NACO-PERRIN CLINIC	Access High/Low Exam Bed	8,800	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
RBG OBSTETRIC CLINIC	Access High/Low Exam Bed	8,800	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
RBG MEDICINE CLINIC	Access High/Low Exam Bed	8,800	Essential: Cannot Function Without	Required Maintenance	Replacement	Clinical Equipment
MARC DIAGNOSTIC CARDIOLOGY	Well Counter	7,045	Essential: Cannot Function Without	Regulatory Mandated	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
UMA - PV EXPRESS MED	Ice & Water Dispenser	6,263	Important: Necessary for Improvement	Physician Request	Strategic (New Service/Expansion)	Clinical Equipment
RBG ASC OR	Vacuum Curettage System	6,139	Proactive: Necessary To Avoid Problems	New Service	Mandated (Regulatory Safety & Required Maintenance)	Clinical Equipment
LOGISTICS	Crown Electric Pallet Jack	5,692	Essential: Cannot Function Without	Required Maintenance	Replacement	Administrative Equipment

Total 2023 Amount \$ 44,829,396

# **Property Acquisitions/Dispositions**

	Description	Address	Status	Building / Space Sqft
New Facility Acquisitions				

N/A

#### **New Real Estate**

Eastside Clinic 4.4 Acres (IH-10 / E. Houston)

**Under Contract** 

This site is designated for a clinical building to be constructed to serve Eastern Bexar County residents.

Retama 42.5 Acres (Retama Parkway and Lookout Road) Purchased

This property is located on the far north east sector of Bexar County along the I-35 corridor. It serves as prime location for future clinical sites, projected to include but not limited to, clinics, medical office buildings, pharmacies, surgical and imaging centers and a community hospital.

VIDA (Zarzamora St. and Jaguar Blvd.) 68.02 Acres (Southside-Southstar at Verano) Under Contract

This property is centrally located in South Bexar County adjacent to Texas A&M San Antonio. It serves as prime location for future clinical sites, projected to include but not limited to, clinics, medical office buildings, pharmacies, surgical and imaging centers and a community hospital.

#### **Facility Dispositions**

Business Center 355 Spencer Lane 78201 (6224 West Interstate 10)

Sold

20,514

The Business Center on Spencer Lane was acquired in 2005 to facilitate the expansion of clinical services at University Hospital. Due to its size and cost to renovate, it no longer meets University Health needs. Staff was relocated to new Business Center Office #1 at 5800 Farinon.